

ANNUAL REPORT CHECKLIST

FISCAL YEAR ENDED:  
12 / 31 / 15

PROVIDER(S): Northern California Presbyterian Homes & Services, Inc.

RECEIVED

CCRC(S): The Sequoias - San Francisco, The Sequoias - Portola Valley, and The Tamalpais

MAY 05 2016  
CONTINUING CARE  
CONTRACTS BRANCH

CONTACT PERSON: Belinda Ong, Controller

TELEPHONE NO.: ( 415 ) 202-7810

EMAIL: bong@ncphs.org



A complete annual report must consist of 3 copies of all of the following:

- Annual Report Checklist.
- Annual Provider Fee in the amount of: \$ 67,066
  - If applicable, late fee in the amount of: \$ \_\_\_\_\_
- Certification by the provider's **Chief Executive Officer** that:
  - The reports are correct to the best of his/her knowledge.
  - Each continuing care contract form in use or offered to new residents has been approved by the Department.
  - The provider is maintaining the required *liquid* reserves and, when applicable, the required refund reserve.
- Evidence of the provider's fidelity bond, as required by H&SC section 1789.8.
- Provider's audited financial statements, with an accompanying certified public accountant's opinion thereon.
- Provider's audited reserve reports (prepared on Department forms), with an accompanying certified public accountant's opinion thereon.
- Provider's "Continuing Care Retirement Community Disclosure Statement" and Form 7-1 "Report on CCRC Monthly Service Fees" for **each** community.
- Provider's Refund Reserve Calculation(s) – Form 9-1 and/or Form 9-2, if applicable.

The Key Indicators Report is required to be submitted within 30 days of the due date of the submission of the annual report, but may be submitted at the same time as the annual report.

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**Northern California Presbyterian  
Homes & Services, Inc.**  
Continuing Care Contract Annual Report  
For the Year Ended December 31, 2015

## **Part 1**

**FORM 1-1**  
**RESIDENT POPULATION**

| <u>Line</u>          | <b>Continuing Care Residents</b>  | <u>TOTAL</u> |
|----------------------|---|--------------|
| [1]                  | Number at beginning of fiscal year  | 328          |
| [2]                  | Number at end of fiscal year  | 338          |
| [3]                  | Total Lines 1 and 2   | 666          |
| [4]                  | Multiply Line 3 by ".50" and enter result on Line 5.  | x .50        |
| [5]                  | Mean number of continuing care residents  | 333          |
| <b>All Residents</b> |   |              |
| [6]                  | Number at beginning of fiscal year  | 328          |
| [7]                  | Number at end of fiscal year  | 338          |
| [8]                  | Total Lines 6 and 7   | 666          |
| [9]                  | Multiply Line 8 by ".50" and enter result on Line 10.   | x .50        |
| [10]                 | Mean number of <i>all</i> residents   | 333          |
| [11]                 | Divide the mean number of continuing care residents (Line 5) by the mean number of <i>all</i> residents (Line 10) and enter the result (round to two decimal places). | 1.00         |

**FORM 1-2**  
**ANNUAL PROVIDER FEE**

| <u>Line</u> |  | <u>TOTAL</u>       |
|-------------|--|--------------------|
| [1]         | Total Operating Expenses (including depreciation and debt service - interest only) | \$28,083,361       |
| [a]         | Depreciation   | \$3,589,495        |
| [b]         | Debt Service (Interest Only)   | \$1,002,360        |
| [2]         | Subtotal (add Line 1a and 1b)  | \$4,591,855        |
| [3]         | Subtract Line 2 from Line 1 and enter result.                                      | \$23,491,506       |
| [4]         | Percentage allocated to continuing care residents (Form 1-1, Line 11)              | 100%               |
| [5]         | Total Operating Expense for Continuing Care Residents (multiply Line 3 by Line 4)  | \$23,491,506       |
| [6]         | Total Amount Due (multiply Line 5 by .001)   | x .001<br>\$23,492 |

**PROVIDER:** Northern California Presbyterian Homes & Services, Inc.  
**COMMUNIT** Sequoias - San Francisco

**FORM 1-1**  
**RESIDENT POPULATION**

| <u>Line</u>          | <b>Continuing Care Residents</b>  | <u>TOTAL</u> |
|----------------------|---|--------------|
| [1]                  | Number at beginning of fiscal year  | 299          |
| [2]                  | Number at end of fiscal year  | 307          |
| [3]                  | Total Lines 1 and 2   | 606          |
| [4]                  | Multiply Line 3 by ".50" and enter result on Line 5.  | x .50        |
| [5]                  | Mean number of continuing care residents  | 303          |
| <b>All Residents</b> |   |              |
| [6]                  | Number at beginning of fiscal year  | 299          |
| [7]                  | Number at end of fiscal year  | 307          |
| [8]                  | Total Lines 6 and 7   | 606          |
| [9]                  | Multiply Line 8 by ".50" and enter result on Line 10.   | x .50        |
| [10]                 | Mean number of <i>all</i> residents   | 303          |
| [11]                 | Divide the mean number of continuing care residents (Line 5) by the mean number of <i>all</i> residents (Line 10) and enter the result (round to two decimal places). | 1.00         |

**FORM 1-2**  
**ANNUAL PROVIDER FEE**

| <u>Line</u> |  | <u>TOTAL</u>       |
|-------------|--|--------------------|
| [1]         | Total Operating Expenses (including depreciation and debt service - interest only) | \$26,567,097       |
| [a]         | Depreciation   | \$2,454,805        |
| [b]         | Debt Service (Interest Only)   | \$640,636          |
| [2]         | Subtotal (add Line 1a and 1b)  | \$3,095,441        |
| [3]         | Subtract Line 2 from Line 1 and enter result.                                      | \$23,471,656       |
| [4]         | Percentage allocated to continuing care residents (Form 1-1, Line 11)              | 100%               |
| [5]         | Total Operating Expense for Continuing Care Residents (multiply Line 3 by Line 4)  | \$23,471,656       |
| [6]         | <b>Total Amount Due</b> (multiply Line 5 by .001)                                  | x .001<br>\$23,472 |

**FORM 1-1**  
**RESIDENT POPULATION**

| <u>Line</u>          | <u>Continuing Care Residents</u>  | <u>TOTAL</u> |
|----------------------|---|--------------|
| [1]                  | Number at beginning of fiscal year  | 310          |
| [2]                  | Number at end of fiscal year  | 299          |
| [3]                  | Total Lines 1 and 2   | 609          |
| [4]                  | Multiply Line 3 by ".50" and enter result on Line 5.  | x .50        |
| [5]                  | Mean number of continuing care residents  | 304.5        |
| <b>All Residents</b> |   |              |
| [6]                  | Number at beginning of fiscal year  | 310          |
| [7]                  | Number at end of fiscal year  | 299          |
| [8]                  | Total Lines 6 and 7   | 609          |
| [9]                  | Multiply Line 8 by ".50" and enter result on Line 10.   | x .50        |
| [10]                 | Mean number of <i>all</i> residents   | 304.5        |
| [11]                 | Divide the mean number of continuing care residents (Line 5) by the mean number of <i>all</i> residents (Line 10) and enter the result (round to two decimal places). | 1.00         |

**FORM 1-2**  
**ANNUAL PROVIDER FEE**

| <u>Line</u> |  | <u>TOTAL</u>       |
|-------------|--|--------------------|
| [1]         | Total Operating Expenses (including depreciation and debt service - interest only) | \$23,121,578       |
| [a]         | Depreciation   | \$2,294,081        |
| [b]         | Debt Service (Interest Only)   | \$725,513          |
| [2]         | Subtotal (add Line 1a and 1b)  | \$3,019,594        |
| [3]         | Subtract Line 2 from Line 1 and enter result.                                      | \$20,101,984       |
| [4]         | Percentage allocated to continuing care residents (Form 1-1, Line 11)              | 100%               |
| [5]         | Total Operating Expense for Continuing Care Residents (multiply Line 3 by Line 4)  | \$20,101,984       |
| [6]         | Total Amount Due (multiply Line 5 by .001)   | x .001<br>\$20,102 |

**PROVIDER:** Northern California Presbyterian Homes & Services, Inc.  
**COMMUNIT** Tamalpais

## **Part 2**

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**NORTHERN CALIFORNIA PRESBYTERIAN HOMES & SERVICES, INC.  
CERTIFICATION BY CHIEF EXECUTIVE OFFICER**

**December 31, 2015**

I hereby certify to the best of my knowledge and belief that:

1. The information included within this annual report is correct.
2. Each continuing care contract form now in use for new residents has been approved by the Department.
3. As of the date of this certification NCPHS is maintaining the required liquid reserve and refund reserve.

  
\_\_\_\_\_  
David Berg

\_\_\_\_\_  
President & CEO  
Title

4/29/16  
\_\_\_\_\_  
Date

## **Part 3**

**NORTHERN CALIFORNIA PRESBYTERIAN HOMES & SERVICES, INC.  
EVIDENCE OF FIDELITY BOND**

**December 31, 2015**

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Type: Employee Fidelity  
Coverage: \$1,500,000  
Carrier: Federal Insurance Company

## **Part 4**

**Northern California Presbyterian  
Homes and Services, Inc.**

**Consolidated Financial Statements**

**Years Ended December 31, 2015 and 2014**

**Northern California Presbyterian Homes and Services, Inc.**  
**Index**  
**December 31, 2015 and 2014**

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## Independent Auditor's Report

To the Board of Directors of  
Northern California Presbyterian Homes and Services, Inc.

We have audited the accompanying consolidated financial statements of Northern California Presbyterian Homes and Services, Inc. ("NCPHS") and related entities, which comprise the consolidated balance sheets as of December 31, 2015 and 2014, and the related consolidated statements of revenues, expenses and other changes in unrestricted net assets, changes in net assets, and cash flows for the years then ended.

### **Management's Responsibility for the Consolidated Financial Statements**

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditor's Responsibility**

Our responsibility is to express an opinion on the consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to NCPHS's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of NCPHS's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Opinion**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of NCPHS and related entities at December 31, 2015 and 2014, and the changes in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

*PricewaterhouseCoopers LLP*

April 29, 2016

**Northern California Presbyterian Homes and Services, Inc.**  
**Consolidated Balance Sheets**  
**December 31, 2015 and 2014**  
*(dollars in thousands)*

|   | 2015              |                  |                   | 2014              |
|---|-------------------|------------------|-------------------|-------------------|
|   | NCPHS             | SSNC             | Consolidated      | Consolidated      |
| <b>Assets</b>   |                   |                  |                   |                   |
| <b>Current assets</b>   |                   |                  |                   |                   |
| Cash and cash equivalents   | \$ 4,121          | \$ 582           | \$ 4,703          | \$ 5,220          |
| Marketable securities   | 71,320            | 21,187           | 92,507            | 74,932            |
| Accounts, notes and interest receivable                                 | 2,915             | 39               | 2,954             | 3,197             |
| Pledges receivable, net of allowance                                    | -                 | 7                | 7                 | 7                 |
| Limited use assets  | 8,430             | -                | 8,430             | 1,686             |
| Prepaid expenses and other assets                                       | 920               | -                | 920               | 1,050             |
| <b>Total current assets</b>   | <b>87,706</b>     | <b>21,815</b>    | <b>109,521</b>    | <b>86,092</b>     |
| Investments contractually limited<br>for affordable housing communities | 3,667             | -                | 3,667             | 4,059             |
| Investments held in trust   | -                 | 12,321           | 12,321            | 13,009            |
| Trust contributions receivable  | -                 | 559              | 559               | 744               |
| Pledges receivable, net of allowance, less<br>current portion           | -                 | 309              | 309               | 379               |
| Limited use assets, less current portion                                | 4,040             | -                | 4,040             | -                 |
| Deferred charges and other assets                                       | 4,038             | -                | 4,038             | 1,497             |
| Facilities, net of accumulated depreciation                             | 159,379           | 11,211           | 170,590           | 154,418           |
|   | 171,124           | 24,400           | 195,524           | 174,106           |
| <b>Total assets</b>   | <b>\$ 258,830</b> | <b>\$ 46,215</b> | <b>\$ 305,045</b> | <b>\$ 260,198</b> |
| <b>Liabilities and Net Assets</b>                                       |                   |                  |                   |                   |
| <b>Current liabilities</b>  |                   |                  |                   |                   |
| Accounts payable  | \$ 5,509          | \$ 1,181         | \$ 6,690          | \$ 9,053          |
| Payroll and related taxes payable                                       | 4,813             | -                | 4,813             | 4,785             |
| Line of credit - unsecured  | -                 | -                | -                 | 2,000             |
| Current portion of long term debt                                       | 1,706             | -                | 1,706             | 3,597             |
| Accrued interest payable  | 1,528             | -                | 1,528             | 505               |
| Refundable deposits   | 870               | -                | 870               | 892               |
| Entrance fees paid in advance   | 2,010             | -                | 2,010             | 3,141             |
| <b>Total current liabilities</b>  | <b>16,436</b>     | <b>1,181</b>     | <b>17,617</b>     | <b>23,973</b>     |
| Long term debt, less current portion                                    | 104,703           | 10,000           | 114,703           | 76,070            |
| Liability on refundable contracts                                       | 11,453            | -                | 11,453            | 12,182            |
| Liability for payments to trust beneficiaries                           | -                 | 5,624            | 5,624             | 5,946             |
| Pension liability   | 15,057            | -                | 15,057            | 18,326            |
| Unamortized entrance fees   | 116,698           | -                | 116,698           | 108,116           |
| Other long-term liabilities   | 5,163             | 723              | 5,886             | 7,687             |
|   | 253,074           | 16,347           | 269,421           | 228,327           |
| <b>Total liabilities</b>  | <b>269,510</b>    | <b>17,528</b>    | <b>287,038</b>    | <b>252,300</b>    |
| <b>Net assets</b>   |                   |                  |                   |                   |
| <b>Unrestricted net assets</b>  |                   |                  |                   |                   |
| Controlling interest  | (23,503)          | 5,302            | (18,201)          | (15,851)          |
| Non-controlling interest  | 12,823            | -                | 12,823            | -                 |
| <b>Total unrestricted net assets (deficit)</b>                          | <b>(10,680)</b>   | <b>5,302</b>     | <b>(5,378)</b>    | <b>(15,851)</b>   |
| Temporarily restricted net assets                                       | -                 | 16,065           | 16,065            | 16,543            |
| Permanently restricted net assets                                       | -                 | 7,320            | 7,320             | 7,206             |
| <b>Total net assets</b>   | <b>(10,680)</b>   | <b>28,687</b>    | <b>18,007</b>     | <b>7,898</b>      |
| <b>Total liabilities and net assets</b>                                 | <b>\$ 258,830</b> | <b>\$ 46,215</b> | <b>\$ 305,045</b> | <b>\$ 260,198</b> |

The accompanying notes are an integral part of these consolidated financial statements.

**Northern California Presbyterian Homes and Services, Inc.**  
**Consolidated Statements of Revenues, Expenses and Other Changes in**  
**Unrestricted Net Assets**  
**Years Ended December 31, 2015 and 2014**  
*(dollars in thousands)*

|  | 2015               |                 | Consolidated      | 2014               |
|--|--------------------|-----------------|-------------------|--------------------|
|  | NCPHS              | SSNC            |                   | Consolidated       |
| <b>Operating revenues and support</b>                                |                    |                 |                   |                    |
| Revenues   |                    |                 |                   |                    |
| Resident fees  | \$ 58,346          | \$ -            | \$ 58,346         | \$ 54,978          |
| Amortization of entrance fees  | 15,622             | -               | 15,622            | 14,550             |
| Fees for services and other income                                   | 12,733             | -               | 12,733            | 13,161             |
| Investment income including realized gains and losses on investments | 2,332              | 391             | 2,723             | 6,296              |
| Gain on interest rate swap   | 85                 | -               | 85                | 422                |
|  | <u>89,118</u>      | <u>391</u>      | <u>89,509</u>     | <u>89,407</u>      |
| Support  |                    |                 |                   |                    |
| Contributions  | -                  | 255             | 255               | 564                |
| Net assets released from restrictions                                | -                  | 1,055           | 1,055             | 1,191              |
| Total operating revenues and support                                 | <u>89,118</u>      | <u>1,701</u>    | <u>90,819</u>     | <u>91,162</u>      |
| <b>Expenses</b>  |                    |                 |                   |                    |
| Program expenses   |                    |                 |                   |                    |
| Housing  |                    |                 |                   |                    |
| Program  | 19,867             | -               | 19,867            | 18,313             |
| Interest expense   | 3,629              | -               | 3,629             | 2,533              |
| Depreciation   | 9,727              | -               | 9,727             | 9,103              |
| Food service   | 13,581             | -               | 13,581            | 13,564             |
| Health care  | 21,815             | -               | 21,815            | 19,605             |
| Other program services   | 15,069             | -               | 15,069            | 16,108             |
|  | <u>83,688</u>      | <u>-</u>        | <u>83,688</u>     | <u>79,226</u>      |
| Program support expense  |                    |                 |                   |                    |
| Administration   | 9,459              | -               | 9,459             | 7,880              |
| Depreciation   | 322                | -               | 322               | 312                |
|  | <u>9,781</u>       | <u>-</u>        | <u>9,781</u>      | <u>8,192</u>       |
| Total expenses   | <u>93,469</u>      | <u>-</u>        | <u>93,469</u>     | <u>87,418</u>      |
| Change in unrestricted net assets from operations                    | (4,351)            | 1,701           | (2,650)           | 3,744              |
| Other changes  |                    |                 |                   |                    |
| Unrealized gains (losses) on investments                             | (3,105)            | (425)           | (3,530)           | (3,420)            |
| Grants transferred for programs and facilities                       | 1,974              | (1,974)         | -                 | -                  |
| Non periodic change in pension liability                             | 3,008              | -               | 3,008             | (14,451)           |
| Capital contributions to non-controlling interest                    | 14,430             | -               | 14,430            | (43)               |
| Other  | (785)              | -               | (785)             | (316)              |
| Change in unrestricted net assets                                    | 11,171             | (698)           | 10,473            | (14,486)           |
| Unrestricted net assets (deficit) at beginning of year               | (21,851)           | 6,000           | (15,851)          | (1,365)            |
| Unrestricted net assets (deficit) at end of year                     | <u>\$ (10,680)</u> | <u>\$ 5,302</u> | <u>\$ (5,378)</u> | <u>\$ (15,851)</u> |

The accompanying notes are an integral part of these consolidated financial statements.

**Northern California Presbyterian Homes and Services, Inc.**  
**Consolidated Statements of Changes in Net Assets**  
**Years Ended December 31, 2015 and 2014**  
*(dollars in thousands)*

|   | 2015               |                  |                  | 2014            |
|---|--------------------|------------------|------------------|-----------------|
|   | NCPHS              | SSNC             | Consolidated     | Consolidated    |
| <b>Unrestricted net assets</b>                    |                    |                  |                  |                 |
| Change in unrestricted net assets from operations | \$ (4,351)         | \$ 1,701         | \$ (2,650)       | \$ 3,744        |
| Unrealized gains (losses) on investments          | (3,105)            | (425)            | (3,530)          | (3,420)         |
| Grants transferred for programs and facilities    | 1,974              | (1,974)          | -                | -               |
| Non periodic changes in pension liability         | 3,008              | -                | 3,008            | (14,451)        |
| Capital contributions to non-controlling interest | 14,430             | -                | 14,430           | (43)            |
| Other   | (785)              | -                | (785)            | (316)           |
| Change in unrestricted net assets                 | <u>11,171</u>      | <u>(698)</u>     | <u>10,473</u>    | <u>(14,486)</u> |
| <b>Temporarily restricted net assets</b>          |                    |                  |                  |                 |
| Contributions                                     | -                  | 1,258            | 1,258            | 1,833           |
| Investment income                                 | -                  | 1,080            | 1,080            | 871             |
| Change in value of split-interest agreements      | -                  | (484)            | (484)            | 345             |
| Unrealized gains (losses) on investments, net     | -                  | (1,277)          | (1,277)          | 95              |
| Net assets released from restrictions             | -                  | (1,055)          | (1,055)          | (1,191)         |
| Change in temporarily restricted net assets       | <u>-</u>           | <u>(478)</u>     | <u>(478)</u>     | <u>1,953</u>    |
| <b>Permanently restricted net assets</b>          |                    |                  |                  |                 |
| Contributions                                     | -                  | 172              | 172              | 5               |
| Change in value of split-interest agreements      | -                  | (58)             | (58)             | 16              |
| Change in permanently restricted net assets       | <u>-</u>           | <u>114</u>       | <u>114</u>       | <u>21</u>       |
| Change in net assets                              | <u>11,171</u>      | <u>(1,062)</u>   | <u>10,109</u>    | <u>(12,512)</u> |
| Net assets (deficit) at beginning of year         | <u>(21,851)</u>    | <u>29,749</u>    | <u>7,898</u>     | <u>20,410</u>   |
| Net assets (deficit) at end of year               | <u>\$ (10,680)</u> | <u>\$ 28,687</u> | <u>\$ 18,007</u> | <u>\$ 7,898</u> |

The accompanying notes are an integral part of these consolidated financial statements.

**Northern California Presbyterian Homes and Services, Inc.**  
**Consolidated Statements of Cash Flows**  
**Years Ended December 31, 2015 and 2014**  
*(dollars in thousands)*

|  | 2015      |         | 2014         |              |
|--|-----------|---------|--------------|--------------|
|  | NCPHS     | SSNC    | Consolidated | Consolidated |
| <b>Cash flows from operating activities</b>                |           |         |              |              |
| Cash received from entrance fees                           | \$ 23,704 | \$ -    | \$ 23,704    | \$ 20,965    |
| Cash received from resident fees                           | 57,815    | -       | 57,815       | 54,404       |
| Cash received from services and other income               | 13,568    | -       | 13,568       | 13,201       |
| Cash received from contributions                           | -         | 1,930   | 1,930        | 2,404        |
| Cash paid for grants and support                           | 1,975     | (1,836) | 139          | (28)         |
| Investment income  | 924       | 1,540   | 2,464        | 2,214        |
| Interest paid  | (2,488)   | -       | (2,488)      | (2,397)      |
| Cash paid to employees and suppliers                       | (79,726)  | -       | (79,726)     | (76,863)     |
| Settlement of ARO liabilities                              | (1,455)   | -       | (1,455)      | (1,973)      |
| Cash provided by operating activities                      | 14,317    | 1,634   | 15,951       | 11,927       |
| <b>Cash flows from investing activities</b>                |           |         |              |              |
| Proceeds from sale and maturities of investments           | 22,945    | 4,976   | 27,921       | 35,414       |
| Purchase of investments                                    | (52,855)  | (6,976) | (59,831)     | (32,853)     |
| Purchase of property and equipment                         | (17,876)  | (248)   | (18,124)     | (27,514)     |
| Cash used in investing activities                          | (47,786)  | (2,248) | (50,034)     | (24,953)     |
| <b>Cash flows from financing activities</b>                |           |         |              |              |
| Payment of long term debt                                  | (77,439)  | -       | (77,439)     | (3,449)      |
| Payment of line of credit                                  | (2,000)   | -       | (2,000)      | (1,000)      |
| Payment of interest rate swap                              | (1,002)   | -       | (1,002)      | -            |
| Proceeds from line of credit                               | -         | -       | -            | 2,000        |
| Issuance of debt   | 100,835   | -       | 100,835      | 16,523       |
| Proceeds from endowment contributions                      | -         | 203     | 203          | 46           |
| Proceeds from contributions held in trust                  | -         | 176     | 176          | 423          |
| Payments to trust beneficiaries                            | -         | (823)   | (823)        | (807)        |
| Refunds of refundable deposits paid                        | (21)      | -       | (21)         | 66           |
| Proceeds from refundable entrance fees                     | 858       | -       | 858          | 1,381        |
| Proceeds from limited partner equity                       | 14,430    | -       | 14,430       | -            |
| Refunds of entrance fees paid                              | (2,392)   | -       | (2,392)      | (976)        |
| Investment income from marketable securities held in trust | -         | 741     | 741          | 594          |
| Cash provided by financing activities                      | 33,269    | 297     | 33,566       | 14,801       |
| Net increase (decrease) in cash and cash equivalents       | (200)     | (317)   | (517)        | 1,775        |
| Beginning of year  | 4,321     | 899     | 5,220        | 3,445        |
| End of year  | \$ 4,121  | \$ 582  | \$ 4,703     | \$ 5,220     |

The accompanying notes are an integral part of these consolidated financial statements.

**Northern California Presbyterian Homes and Services, Inc.**  
**Consolidated Statements of Cash Flows**  
**Years Ended December 31, 2015 and 2014**  
*(dollars in thousands)*

|  | 2015              |                 |                   | 2014             |
|--|-------------------|-----------------|-------------------|------------------|
|  | NCPHS             | SSNC            | Consolidated      | Consolidated     |
| <b>Reconciliation of change in net assets to cash from operating activities</b>        |                   |                 |                   |                  |
| Change in net assets   | \$ 11,171         | \$ (1,062)      | \$ 10,109         | \$ (12,512)      |
| Adjustments to reconcile change in net assets to cash provided by operating activities |                   |                 |                   |                  |
| Amortization of entrance fees  | (15,622)          | -               | (15,622)          | (14,550)         |
| Depreciation   | 10,049            | -               | 10,049            | 9,415            |
| Amortization of prepaid rent   | 4                 | -               | 4                 | 4                |
| Amortization of deferred financing costs   | 805               | -               | 805               | 99               |
| Gain on interest rate swap   | (85)              | -               | (85)              | (422)            |
| Unrealized and realized loss (gain) on investments                                     | 1,697             | 1,770           | 3,467             | (1,627)          |
| Non periodic changes in pension liability  | (269)             | -               | (269)             | 15,503           |
| Contribution revenue from endowment gifts  | -                 | (172)           | (172)             | (5)              |
| Change in value of split interest agreements   | -                 | 901             | 901               | (291)            |
| Accretion of conditional asset retirement obligation                                   | 804               | -               | 804               | 673              |
| Settlement of ARO liabilities  | (1,455)           | -               | (1,455)           | (1,973)          |
| Contribution of assets   | -                 | -               | -                 | (371)            |
| Capital contributions to non-controlling interest                                      | (14,430)          | -               | (14,430)          | 43               |
| Change in operating assets and liabilities   |                   |                 |                   |                  |
| Changes in receivables, other assets, payables and other accruals                      | (2,056)           | 127             | (1,929)           | (3,232)          |
| Change in pledges receivable   | -                 | 70              | 70                | 208              |
| Entrance fees received   | 23,704            | -               | 23,704            | 20,965           |
| Cash provided by operating activities  | <u>\$ 14,317</u>  | <u>\$ 1,634</u> | <u>\$ 15,951</u>  | <u>\$ 11,927</u> |
| <b>Non cash transactions</b>   |                   |                 |                   |                  |
| Fixed asset additions included in accounts payable                                     | <u>\$ (2,840)</u> | <u>\$ -</u>     | <u>\$ (2,840)</u> | <u>\$ 1,378</u>  |

The accompanying notes are an integral part of these consolidated financial statements.

**Northern California Presbyterian Homes and Services, Inc.**  
**Notes to Consolidated Financial Statements**  
**December 31, 2015 and 2014**  
*(dollars in thousands)*

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**1. Corporate Purpose and Structure**

**Corporate Purpose**

Northern California Presbyterian Homes and Services, Inc. ("NCPHS"), based on its historic mission, provides for the well-being of older persons who are in need of housing, healthcare, food, wellness and other related programs and services through the following communities and programs:

- Three continuing care retirement communities which provide housing, health care, and other services to approximately 1,000 residents. Confidential financial support is also provided to residents who outlive their financial resources.
- Three residential housing communities which receive federal support, provide to approximately 600 residents with low and moderate income affordable housing, food and a wellness program for those who elect to be covered.
- A portfolio of Community Services programs that promote the health and wellbeing of low-income seniors who live independently and in senior communities.

**Corporate Structure**

NCPHS is a nonprofit corporation principally organized to provide facilities and other means of care for elderly persons. Board membership consists only of those elected as Directors and only during their period of service as such Directors. The Board of Directors governs the operations of NCPHS.

NCPHS presently operates continuing care facilities for the care of elderly persons at three locations: the Sequoias-San Francisco ("Sequoias-SF"), the Sequoias-Portola Valley ("Sequoias-PV") and the Tamalpais-Ross Valley Homes ("RVH"). It also operates residential housing facilities for elderly persons at four locations: Western Park Apartments ("WPA"), Eastern Park Apartments ("EPA"), Town Park Towers ("TPT"), and the Woods. All facilities are located in Northern California.

NCPHS owns and operates Sequoias-SF and Sequoias-PV. NCPHS is affiliated with RVH in Greenbrae, Marin County, California, and is the sole corporate member of RVH. For financial reporting purposes, RVH's balance sheet, operations and cash flows are consolidated with NCPHS.

NCPHS owns and operates EPA, which is a low-to-moderate income rental housing facility operated in accordance with the provisions of Section 202 of the National Housing Act. During 2015 and 2014, the facility received approximately 75% and 75% of its rental revenue from the U.S. Department of Housing and Urban Development ("HUD"), respectively.

Until October 17, 2013, NCPHS solely owned and operated WPA, also a low-to-moderate income rental housing facility operated in accordance with the provisions of Section 202 of the National Housing Act.

On October 17, 2013, NCPHS sold WPA's land, building and improvements to WPA L.P. for the purchase price of \$27.2 million, including promissory notes of \$25.6 million due to NCPHS with accrued interest. Since the parties involved in the purchase transaction are affiliates under common control of NCPHS, management recorded the transfer of assets at carrying value with no recognition of gains or losses. In addition, intercompany receivables, payables, and loans between these affiliates are eliminated upon consolidation.

Western Park Apartments, L.P. (WPA L.P.) was formed in 2013 as a limited partnership to acquire, rehabilitate, own, and operate WPA. WPA L.P. is controlled by its general partner, NCPHS WPA LLC. NCPHS is the sole member of NCPHS WPA LLC.

**Northern California Presbyterian Homes and Services, Inc.**  
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WPA underwent a significant rehabilitation in 2014. The construction was funded by a Citibank construction loan (see Note 9). WPA L.P. participates in the low-income housing tax credit program under Section 42 of the Internal Revenue Code as modified by the State of California. It also continues to operate in accordance with the provisions of Section 202 of the National Housing Act. Various loans, regulatory and other agreements dictate the maximum income levels of new tenants and provide rent and other restrictions through 2068. The limited partners will receive 99.99% of tax credits for 10 years and 99.99% of the taxable operating income (losses) of WPA L.P. for 15 years (which also marks the end of the compliance period). In exchange, the limited partners were required to provide capital contributions of \$15.7 million were used to repay a portion of the \$28.8 million construction loan. After the compliance period, NCPHS will have an option (expiring 18 months thereafter) to purchase the rehabilitated building, which if exercised will cause WPA L.P. to cease. The purchase price will be the greater of the outstanding debt and taxes of WPA L.P. or the then fair market value of WPA.

On October 14, 2015, NCPHS sold TPT's land, building and improvements to TPT L.P. for the purchase price of \$47.2 million, including a promissory note of \$29.7 million due to NCPHS with accrued interest. Since the parties involved in the purchase transaction are affiliates under common control of NCPHS, management has recorded the transfer of assets at carrying value with no recognition of gains and losses. In addition, intercompany receivables, payables, and loans between these affiliates have been eliminated upon consolidation.

TPT is operational but undergoing a significant rehabilitation as of December 31, 2015. The construction is funded by a Citibank construction loan. TPT L.P. is expected to participate in the low-income housing tax credit program under Section 42 of the Internal Revenue Code as modified by the State of California. It is also expected to continue to operate in accordance with the provisions of Sections 202 and 236 of the National Housing Act. Various loans, regulatory and other agreements dictate the maximum income levels of new tenants and provide rent and other restrictions through 2070. The limited partner will receive 99.99% of tax credits for 10 years and 99.99% of the taxable operating income (losses) of TPT L.P. for 15 years (which also marks the end of the compliance period). In exchange, the limited partner is required to provide capital contributions of \$22 million that will be used to repay a portion of the \$40 million construction loan. After the compliance period, NCPHS will have an option (expiring 18 months thereafter) to purchase the rehabilitated building, which if exercised will cause TPT L.P. to cease. The purchase price will be the greater of the outstanding debt and taxes of TPT L.P. or the then fair market value of TPT.

For financial reporting purposes, the balance sheets, statements of revenues, expenses, changes in net assets, and statements of cash flows of WPA L.P. and TPT L.P. are consolidated with NCPHS. The limited partner's interest in WPA L.P. and TPT L.P. is reported as non-controlling interest in the net assets section of the consolidated balance sheet.

NCPHS also owns the Woods, a manufactured home park for seniors located on 37 acres near Mendocino, California. The Woods has 109 home sites.

Senior Services for Northern California ("SSNC") was established in 1987 by the Board of Directors of NCPHS as a supporting organization of NCPHS and received its tax-exempt status as a charitable organization in 1989. Trustees of SSNC are charged with receiving, disbursing and accounting for all current gifts, deferred gift-investments and bequests of money and property given for the benefit of NCPHS, its programs, facilities, managed properties, and community outreach.

NCPHS is exempt from income and franchise taxes under Sections 501(c)(3) and 23701(d) of the respective federal and state revenue codes.

**Northern California Presbyterian Homes and Services, Inc.**  
**Notes to Consolidated Financial Statements**  
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NCPHS formed a for profit company, NCP Senior Ventures, LLC, a California limited liability company ("NSV"), in 2008. NCPHS, as its sole member, signed an operating agreement with NSV on the same date. The purpose of NSV is to engage in the business of the acquisition, investment, development, ownership, management, operation and sale of real estate. For financial reporting purposes, NSV's balance sheet, statements of operations and cash flows are consolidated with NCPHS.

NSV began managing Kokoro Assisted Living, a 54-unit residential housing facility located in San Francisco, California, in 2009.

As of January 2011, NCPHS affiliated with San Francisco Senior Center (SFSC), a not-for-profit corporation that operates two senior centers in San Francisco and delivers services to help seniors stay engaged in the community.

**2. Basis of Presentation and Summary of Significant Accounting Policies**

**Basis of Presentation**

The accompanying consolidated financial statements have been prepared on the accrual basis of accounting and include NCPHS and SSNC. All significant inter-entity amounts have been eliminated in consolidation. SSNC prepares separate stand-alone financial statements in conformity with accounting principles generally accepted in the United States of America. For purposes of presentation of SSNC's balance sheet, statements of revenues, expenses and other changes in unrestricted net assets and changes in net assets, and statement of cash flows in these consolidated financial statements, conforming reclassifications have been made to SSNC's revenue and expenses and inter-entity receivables and payables consistent with categories in the consolidated financial statements.

All operating, administrative and fund raising expenses including employees assigned to SSNC activities are incurred by NCPHS on behalf of SSNC. NCPHS estimates that the cost of the services provided to SSNC was approximately \$947 and \$887 in 2015 and 2014, respectively.

These consolidated financial statements reflect accounting principles prescribed for not-for-profit and healthcare organizations. Under these principles, net assets and revenues, expenses, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

***Unrestricted Net Assets***

Net assets that are not subject to donor-imposed restrictions are classified as unrestricted. Unrestricted net assets may be designated for specific purposes by action of the Board of Directors or otherwise limited by contractual arrangements with outside parties.

***Temporarily Restricted Net Assets***

Net assets that are subject to donor-imposed restrictions which can be fulfilled either by actions of SSNC or NCPHS pursuant to those restrictions and/or that expire by the passage of time. The majority of SSNC's temporarily restricted net assets consist of charitable remainder trusts and other life income funds.

**Northern California Presbyterian Homes and Services, Inc.**  
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***Permanently Restricted Net Assets***

Net assets that are subject to donor-imposed restrictions which require that they be maintained permanently by SSNC. Generally, the donors of these assets permit SSNC to use all or part of the income earned on related investments for general or specific purposes. Such assets consist primarily of SSNC's permanent endowment funds and its interest in permanently restricted marketable securities held in trust.

Revenues are reported as increases in unrestricted net assets unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in unrestricted net assets. Gains or losses on investments and other assets or liabilities are reported as increases or decreases in unrestricted net assets unless their use is restricted by explicit donor stipulation or by law. Expirations of temporary restrictions on net assets (i.e., the donor stipulated purpose has been fulfilled, and/or the stipulated time period has elapsed) are reported as reclassifications between the applicable classes of net assets.

**Fair Value of Financial Instruments**

The Financial Accounting Standards Board ("FASB") Statement on fair value measurements establishes a framework for measuring fair value in conformity with generally accepted accounting principles and expands disclosures about fair value measurements. This authoritative guidance clarifies that fair value is an exit price, representing the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. As such, fair value is a market-based measurement that should be determined based on assumptions that market participants would use in pricing an asset or liability. As a basis for considering assumptions, this authoritative guidance establishes a three-tier fair value hierarchy, which prioritizes the inputs used in measuring fair value as follows:

- *Level 1* – Observable inputs such as quoted prices in active markets;
- *Level 2* – Inputs, other than the quoted prices in active markets, that are observable either directly or indirectly; and
- *Level 3* – Unobservable inputs in which there is little or no market data, which require the reporting entity to develop its own assumptions.

Assets and liabilities measured at fair value are based on one or more of three valuation techniques noted in this authoritative guidance. The three valuation techniques are as follows:

- *Market approach* – Prices and other relevant information generated by market transactions involving identical or comparable assets or liabilities;
- *Cost approach* – Amount that would be required to replace the service capacity of an asset (i.e., replacement cost); and
- *Income approach* – Techniques to convert future amounts to a single present amount based on market expectations (including present value techniques, option-pricing models, and lattice models).

The carrying values reported on the balance sheet for current assets and liabilities approximate fair value. Investments, investments held in trust, trust contribution receivables, and interest rate swaps are carried at fair value. See Note 10 for fair value of NCPHS's financial assets and liabilities.

**Cash and Cash Equivalents**

Cash equivalents include money market funds purchased with a maturity, at purchase date, of three months or less, with the exception of cash and cash equivalents held as investments or whose use is limited or designated.

**Northern California Presbyterian Homes and Services, Inc.**  
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**Marketable Securities and Investments Held in Trust**

Equity and debt securities are carried at fair value with realized and unrealized gains and losses included in the statement of revenues, expenses and other changes in unrestricted net assets and the statement of changes in net assets. Realized gains or losses represent the difference between cost, on a first-in first-out basis, and the related market price at the sale date. A decline in the fair value of an investment in equity and debt securities that is other than temporary is accounted for as a realized loss, whereby the cost basis of the security is written down to fair value. Cash and cash equivalents, which consist of deposits and money market funds are carried at cost, which approximates fair value because of the short-term nature of these investments.

**Facilities**

Property and equipment are recorded at cost. Depreciation is computed on the straight-line method using the following composite annual rates:

|                                      |      |
|--------------------------------------|------|
| Buildings                            | 2 %  |
| Building equipment                   | 5 %  |
| Equipment, furniture and furnishings | 10 % |
| Building and land improvement        | 10 % |
| Motor vehicles                       | 25 % |
| Office equipment                     | 20 % |
| Computer equipment                   | 20 % |

Interest costs incurred on borrowed funds during the period of construction of qualifying capital assets are capitalized as a component of the cost of acquiring these assets. Repairs and maintenance expenditures are expensed as incurred.

Several of the buildings owned and operated by NCPHS contain asbestos for which NCPHS will incur additional expense to remove when those buildings are retired or when renovations are undertaken in an area of the buildings that contains such material. Certain of these costs are not expected to be incurred until the building itself is retired as the material is in areas that will not be impacted by renovation activity. The cost to remove materials in areas of the buildings that will be impacted by renovation activity is estimated to be incurred over the next 40 years.

Asset retirement obligations are estimated at fair value based upon discounted cash flows using the probability-weighted future cash flows for the associated retirement costs and a credit-adjusted risk free discount rate. Asset retirement obligations recorded are subject to various assumptions and determinations, such as determining whether an obligation exists to remove assets, estimating the fair value of the costs of removal and estimating when final removal will occur. Changes that may arise over time with regard to these assumptions and determinations will change such amounts recorded for asset retirement obligations. In 2011 NCPHS started removing materials in apartments as they became available for new residents. NCPHS will continue to do so as apartments become available in future years. Upon commencement of the rehabilitation, WPA L.P. removed materials from the facility. This change resulted in a revision to the asset retirement obligation estimate in 2011. Asset retirement obligations are included in other long-term liabilities (See Note 4).

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**Investments Held in Trust and Liability for Payments to Trust Beneficiaries**

Investments held in trust represent charitable remainder trusts and other deferred funds in which the donor, or stated beneficiary, has a life interest in the trust income and for which SSNC is trustee and remainderman. Trust assets are carried at fair value remeasured on a recurring basis and the related liability for beneficiary payments is estimated each year on a nonrecurring basis. (See Note 10 for the basis of fair value).

**Pledges Receivable**

Pledges receivable are recorded at fair value and consist of unconditional promises to give that are expected to be collected in future years. Such receivables are recognized at fair value based on the present value of their estimated cash flows. The discounts on these amounts are computed using rates applicable in the years in which those promises are received. Pledges receivable are reviewed for collectability and reserves for uncollectible amounts are established when needed. Conditional promises to give are not included as support until the conditions are substantially met.

**Trust Contributions Receivable**

Trust contributions receivable consist of gifts made to SSNC through split-interest agreements in which SSNC is a remainderman or has a perpetual income interest as beneficiary and for which there is an external trustee. These assets are carried at fair value based upon the present value of amounts anticipated to be received, using discount rates commensurate with the expected term to receipt of the assets using a discount rate of 4.8% at December 31, 2015 and 5.4% at December 31, 2014.

**Continuing Care Contracts**

NCPHS has entered into continuing care contracts with the residents of its continuing care facilities. Under the provision of these contracts, residents are required to pay an entrance fee and periodic monthly fees (resident fees) for services and the use of facilities. The resident fees are subject to adjustment for changes in operating costs or other economic reasons. NCPHS is obligated to provide long-term care.

NCPHS provides two types of continuing care contracts to its residents, fully amortizable and 90% repayment. Under the fully amortizable contract, entrance fees are one-time payments made by residents of the continuing care facilities that, in addition to monthly care fees, provide for living accommodations and are recorded as deferred revenue when received and are amortized to income using the straight-line method over the estimated remaining life expectancy of the resident. The period of amortization is adjusted annually using the 1979 Teknekron life table for single residents and an actuarially-prepared joint life expectancy table for married residents.

NCPHS is contractually obligated to refund to a resident the entrance fee received less an amount equal to 1.5% of the entrance fee for each month of residency. No refund is made after 5-1/2 years of occupancy. In the event of death or involuntary termination, NCPHS is obligated to refund a portion of the entrance fee determined as follows:

|  |     |
|--|-----|
| Fewer than 90 days                         | 90% |
| More than 90, less than one year           | 75% |
| More than one year, less than two years    | 50% |
| More than two years, less than three years | 25% |
| More than three years                      | 0%  |

On December 31, 2015 and 2014, \$84,963 and \$61,817 in entrance fees, respectively, were potentially subject to refund.

**Northern California Presbyterian Homes and Services, Inc.**  
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Under the 90% repayment option, residents pay a higher entrance fee, 90% of which will be refunded when the unit is resold. The refundable portion of the entrance fee paid is recorded as a liability and the remaining 10% is recorded as deferred revenue and amortized to income using the straight-line method over the estimated remaining life expectancy of the resident. The period of amortization is adjusted annually using the 1979 Teknekron life table for single residents and an actuarially-prepared joint life expectancy table for married residents.

NCPHS annually evaluates the need to accrue a liability for losses related to the obligation to provide future services under continuing care contracts. A loss must be accrued if the estimated present value of the net cost of future services and use of facilities to be provided to current residents exceeds the amount of unamortized entrance fees. The obligation is equal to the present value of the estimated cash cost of providing care in excess of estimated periodic fees to be received from residents over the residents' life expectancies plus depreciation of the facilities used by residents. The obligation assumes that the annual increase in the cost of care will be 6.0% and 5.5% as of December 31, 2015 and 2014, respectively, and that the annual increase in monthly care fees will be 4.3% as of December 31, 2015 and 2014. For 2015 and 2014, interest rates of 4.50% and 4.25%, respectively, were used to discount the cost of providing lifetime care in excess of resident fees. Based on the above, the cost of providing lifetime care in excess of monthly resident fees was \$86,072 and \$60,628, on a discounted basis, and \$94,948 and \$62,175 on an undiscounted basis, at December 31, 2015 and 2014, respectively. Since the present value of the net cost of future services and use of facilities was less than the amount of unamortized entrance fees as of December 31, 2015 and 2014, this calculation did not result in an additional liability.

**Fees for Services**

Fees are charged for some services not covered by Continuing Care Contracts such as guest meals and parking. NCPHS also charges third parties for allowable expenses.

**Contributions**

Contributions, which may include unconditional promises to give (pledges), are recognized at fair value as revenues in the period received or unconditionally pledged. Contributions with donor-imposed restrictions, including those with restrictions that are met in the same year as received, are reported as temporarily restricted contribution revenues and a reclassification to unrestricted net assets is made to reflect the expiration of such restrictions. Donated securities, real property and contributions in kind are recorded at fair value at the date of contribution. Contributions are derived primarily from donors in Northern California.

Contributions of trust interests in which SSNC serves as the trustee are recognized at fair value in the period of receipt. Fair value is determined based upon the difference between the fair value of the assets received and the fair value of the estimated liability to beneficiaries. Contributions of trust interests in which the assets are invested and administered by outside trustees are recorded at fair value when notice of the interest is received.

**Investment Income**

Investment income includes interest and dividend income earned on investments, net realized gains and losses on sales of investments, other than temporary realized losses on investments and related investment counseling fees. Investment counseling fees were \$180 and \$180 for the years ended December 31, 2015 and 2014, respectively.

**Limited Use Assets**

Limited use assets include bond proceeds held for capital projects and debt service reserve funds held with a trustee in accordance with indenture requirements. The indenture terms require that the trustee control the expenditure of bond proceeds for capital projects.

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**Change in Value of Split-Interest Agreements**

Changes in the value of split-interest agreements are the results of the following transactions and events related to SSNC's deferred gifts:

- Accretion of the discounts on previously received deferred gifts.
- Revaluations of expected future benefits to be received, net of income earned and market changes on deferred gift assets.
- Revaluations of expected future payments to beneficiaries, net of payments made, based on changes in life expectancy and other actuarial assumptions.

**Performance Indicator**

The performance indicator reported in the consolidated statement of revenues, expenses and other changes in unrestricted net assets is captioned "change in unrestricted net assets from operations." Changes in unrestricted net assets which are excluded from the performance indicator, include unrealized gains and losses from investments, transfers of assets from SSNC to support programs and facilities, non periodic changes in pension liability, and change in non-controlling interest.

**Interest Rate Swap**

NCPHS used an interest rate swap, also known as a risk management or derivative instrument, to effectively create a fixed rate of interest on a portion of its 2004 Tax-exempt Variable Rate Demand Revenue Bonds. NCPHS has elected not to apply hedge accounting related to the interest rate swap and accordingly changes in the fair market value of the interest rate swap are recorded as a separate line item in the statement of revenues, expenses and other changes in unrestricted net assets. On February 12, 2015, NCPHS paid \$1,024 to fulfill the obligation and terminate the swap agreement.

**Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Significant estimates include unamortized entrance fees, estimated future service obligations, pension liability, pledges and contributions receivable and the liability for payments to trust beneficiaries. Actual results may differ from those estimates.

**Risks and Uncertainties**

NCPHS executed a letter of credit with a bank to support repayment of the 2004 Tax-exempt Variable Rate Demand Revenue Bonds (Note 9). The terms of the letter of credit allowed the bank to accelerate the repayment of the bonds in the event of any breach of material terms, covenants or agreements, any impairment of the collateral or proceeds or any material adverse change defined as an adverse event in excess of \$5.0 million that the bank believed impaired or was substantially likely to impair repayment or performance by NCPHS. If NCPHS was required to accelerate the repayment of the bonds, NCPHS would be required to liquidate marketable securities, increase resident fees, reduce program expenses and/or to seek additional financing to raise sufficient cash to repay the bonds. Although management expects NCPHS would not be required to repay the bonds, no assurance can be given that the risk of demand for early repayment of the bonds will not result in material adverse effects on NCPHS's financial position, changes in net assets or net assets.

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**Recent Pronouncements**

The Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") is the sole source of authoritative non-governmental U.S. generally accepted accounting principles.

In May 2014, the FASB issued an update to the ASC to improve the consistency of revenue recognition practices across industries for economically similar transactions. The core principle is that an entity recognizes revenue for goods or services to customers in an amount that reflects the consideration it expects to receive in return. In August 2015, the FASB voted to defer the implementation of the new guidance. The new effective date is for annual periods beginning after December 15, 2017. NCPHS is currently evaluating the impact that this guidance will have on its consolidated financial statements.

In February 2015, the FASB issued an update to the ASC which focuses on the consolidation evaluation for reporting organizations that are required to evaluate whether they should consolidate certain legal entities. The number of consolidation models has been reduced from four to two, and the new guidance places more emphasis on risk of loss when determining a controlling financial interest. This guidance is effective for annual and interim periods beginning after December 15, 2015. NCPHS is currently evaluating the impact that this guidance will have on its consolidated financial statements.

In April 2015, the FASB issued an update to the ASC which requires debt issuance costs to be presented in the balance sheet as a direct deduction from the carrying value of the associated debt liability, and amortization of those costs reported as interest expense. This guidance is effective for annual and interim periods of not-for-profit entities beginning after December 15, 2016, and early adoption is permitted. The new guidance should be applied on a retrospective basis for each period presented in the balance sheet. NCPHS determined it applicable to early adopt this guidance, and this is represented in its consolidated financial statements.

In May 2015, the FASB issued an update to the ASC which removes the requirement to categorize within the fair value hierarchy all investments for which fair value is measured using the net asset value per share practical expedient as well as limiting disclosure requirement to investments for which the entity has elected to measure the fair value using that practical expedient. The guidance is effective for fiscal years beginning after December 15, 2015. NCPHS determines that guidance will not have an impact on its consolidated financial statements.

In August 2014, the FASB issued an update to the ASC which requires management to assess an entity's ability to continue as a going concern at each annual and interim reporting period and requires additional disclosures in certain circumstances. The guidance is effective for fiscal years beginning after December 15, 2016. NCPHS is currently evaluating the impact that this guidance will have on its consolidated financial statements.

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**3. Marketable Securities**

The composition of marketable securities is set forth in the following table. The majority of these securities are held with four investment firms:

|                                   | 2015             | 2014             |
|-----------------------------------|------------------|------------------|
| Cash equivalents                  | \$ 16,592        | \$ 1,843         |
| U.S. Government securities        | 1,099            | 1,154            |
| Common stocks                     | 22,880           | 22,828           |
| Corporate fixed income securities | 2,155            | 2,809            |
| Equity mutual funds               | 20,073           | 17,567           |
| Fixed income mutual funds         | 29,708           | 28,731           |
|                                   | <u>\$ 92,507</u> | <u>\$ 74,932</u> |

Investment income is comprised of the following for the years ended December 31:

|  | 2015            | 2014            |
|--|-----------------|-----------------|
| Interest income                                | \$ 1,016        | \$ 855          |
| Net realized gains on sales of investments     | 3,255           | 6,171           |
| Other than temporary impairment on investments | (1,548)         | (730)           |
|  | <u>\$ 2,723</u> | <u>\$ 6,296</u> |

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**4. Facilities**

Facilities at December 31, 2015 and 2014 consist of the following:

|                                   | 2015            | 2014            |
|-----------------------------------|-----------------|-----------------|
| <b>Continuing Care Facilities</b> |                 |                 |
| Sequoias - SF                     |                 |                 |
| Land                              | \$ 661          | \$ 661          |
| Building and building equipment   | 85,945          | 84,018          |
| Equipment and furniture           | 6,054           | 5,486           |
| Less: Accumulated depreciation    | <u>(52,364)</u> | <u>(48,789)</u> |
|                                   | <u>40,296</u>   | <u>41,376</u>   |
| Sequoias - PV                     |                 |                 |
| Land                              | 303             | 303             |
| Building and building equipment   | 72,838          | 71,178          |
| Equipment and furniture           | 5,873           | 5,371           |
| Less: Accumulated depreciation    | <u>(33,085)</u> | <u>(30,630)</u> |
|                                   | <u>45,929</u>   | <u>46,222</u>   |
| Tamalpais - RVH                   |                 |                 |
| Land                              | 850             | 850             |
| Building and building equipment   | 52,283          | 49,561          |
| Equipment and furniture           | 7,567           | 6,885           |
| Less: Accumulated depreciation    | <u>(36,625)</u> | <u>(34,336)</u> |
|                                   | <u>24,075</u>   | <u>22,960</u>   |
| Continuing care facilities, net   | <u>110,300</u>  | <u>110,558</u>  |
| <b>Residential housing</b>        |                 |                 |
| Eastern Park Apartments           |                 |                 |
| Land                              | 451             | 451             |
| Building and building equipment   | 11,101          | 11,090          |
| Equipment and furniture           | 1,000           | 969             |
| Less: Accumulated depreciation    | <u>(7,546)</u>  | <u>(7,224)</u>  |
|                                   | <u>5,006</u>    | <u>5,286</u>    |
| Town Park Towers                  |                 |                 |
| Land                              | -               | 1,400           |
| Building and building equipment   | -               | 10,749          |
| Equipment and furniture           | -               | 1,354           |
| Less: Accumulated depreciation    | <u>-</u>        | <u>(8,218)</u>  |
|                                   | <u>-</u>        | <u>5,285</u>    |
| Residential housing, net          | <u>5,006</u>    | <u>10,571</u>   |

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|                                 | 2015              | 2014              |
|---------------------------------|-------------------|-------------------|
| <b>Other facilities</b>         |                   |                   |
| The Woods                       |                   |                   |
| Land                            | 735               | 735               |
| Building and building equipment | 5,697             | 5,590             |
| Equipment and furniture         | 475               | 427               |
| Less: Accumulated depreciation  | <u>(3,235)</u>    | <u>(3,034)</u>    |
|                                 | <u>3,672</u>      | <u>3,718</u>      |
| Corporate Office                |                   |                   |
| Land                            | -                 | 1,000             |
| Building and building equipment | 820               | 2,078             |
| Equipment and furniture         | 9,165             | 7,214             |
| Less: Accumulated depreciation  | <u>(5,867)</u>    | <u>(5,984)</u>    |
|                                 | <u>4,118</u>      | <u>4,308</u>      |
| SSNC                            |                   |                   |
| Land                            | 11,211            | -                 |
|                                 | <u>11,211</u>     | <u>-</u>          |
| SFSC                            |                   |                   |
| Equipment and furniture         | 483               | 471               |
| Less: Accumulated depreciation  | <u>(411)</u>      | <u>(386)</u>      |
|                                 | <u>72</u>         | <u>85</u>         |
| NSV                             |                   |                   |
| Building and building equipment | 2,330             | 465               |
|                                 | <u>2,330</u>      | <u>465</u>        |
| WPA L.P.                        |                   |                   |
| Land                            | 425               | 425               |
| Building and building equipment | 28,914            | 28,853            |
| Equipment and furniture         | 410               | 401               |
| Less: Accumulated depreciation  | <u>(5,493)</u>    | <u>(4,966)</u>    |
|                                 | <u>24,256</u>     | <u>24,713</u>     |
| TPT L.P.                        |                   |                   |
| Land                            | 1,400             | -                 |
| Building and building equipment | 15,381            | -                 |
| Equipment and furniture         | 1,382             | -                 |
| Less: Accumulated depreciation  | <u>(8,538)</u>    | <u>-</u>          |
|                                 | <u>9,625</u>      | <u>-</u>          |
| Other facilities, net           | <u>55,284</u>     | <u>33,289</u>     |
| Total facilities, net           | <u>\$ 170,590</u> | <u>\$ 154,418</u> |

Total depreciation expense for the years ended December 31, 2015 and 2014, is \$10,049 and \$9,415, respectively.

Construction-in-progress of \$12,871 and \$9,946 are included in building and building equipment, and equipment and furniture above, as of December 31, 2015 and 2014, respectively. Depreciation on these amounts will commence at the time the related assets are placed into service.

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Asset retirement obligations are included as part of other long-term liabilities and a summary of these obligations is as follows:

|   | 2015            | 2014            |
|---|-----------------|-----------------|
| Beginning balance                         | \$ 5,814        | \$ 7,114        |
| Accretion expense                         | 804             | 673             |
| Changes in estimated cash flows           | (832)           | (673)           |
| Liabilities settled in the current period | (623)           | (1,300)         |
| Ending balance                            | <u>\$ 5,163</u> | <u>\$ 5,814</u> |

**5. Investments Held in Trust**

Investments held in trust are summarized below. The majority of these investments are held with one investment firm:

|                                | 2015             | 2014             |
|--------------------------------|------------------|------------------|
| Cash equivalents               | \$ 440           | \$ 259           |
| Fixed income mutual funds      | 4,321            | 4,400            |
| Equity mutual funds            | 7,511            | 8,276            |
| Corporate and government bonds | 49               | 74               |
|                                | <u>\$ 12,321</u> | <u>\$ 13,009</u> |

**6. Pledges Receivable**

Pledges receivable were due as follows as of December 31:

|  | 2015          | 2014          |
|--|---------------|---------------|
| Current portion                              | \$ 7          | \$ 7          |
| Less: Allowance                              | -             | -             |
| Total current portion                        | <u>\$ 7</u>   | <u>\$ 7</u>   |
| Greater than one year to five years          | \$ 255        | \$ 335        |
| Greater than five years to twenty years      | 125           | 125           |
|  | 380           | 460           |
| Less: Allowance                              | (19)          | (23)          |
| Less: Unamortized discount at 1.63% to 6.75% | (52)          | (58)          |
| Total noncurrent portion                     | <u>\$ 309</u> | <u>\$ 379</u> |

Pledges receivable include promises to give end-of-life gifts from donors with life expectancies ranging between zero and 8 years.

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**7. Investments Contractually Limited for Replacement, Development Deposit, and Net Operating Income Reserve**

**Investments Contractually Limited for Replacement**

In connection with long-term debt agreements for NCPHS's residential housing facilities, HUD requires a monthly deposit to a replacement account. Replacement accounts are held by NCPHS for EPA.

The investments for replacement are spent on improvements or repairs of structural elements and mechanical equipment of the facilities. Disbursements from the replacement accounts may be made upon receiving consent in writing from HUD.

**Development Deposit**

WPA L.P. was required to establish a deposit account for an initial amount of \$3,000. No additional deposits are required. The funds were fully withdrawn in 2015 to repay a portion of the Citibank construction loan.

**Net Operating Income Reserve**

Commencing on November 1, 2013 and continuing on the first day of each month thereafter until the earlier of the conversion date or the date upon which the balance in the reserve reaches \$161, WPA L.P. was required to deposit no less than \$11 each month into the reserve. The reserve was held by Citibank until the conversion date. At conversion, Citibank applied amounts held in the reserve to principal, interest, and any other amounts due under the terms of the loan agreement. At the conversion date on June 12, 2015, the net operating income reserve was fully withdrawn to pay down the construction loan.

Earnings attributable to these investments accrue to the facility. As of December 31, 2015 and 2014, the investments consisted of the following:

|                                   | 2015            | 2014            |
|-----------------------------------|-----------------|-----------------|
| Cash and certificates of deposits | \$ 2,742        | \$ 3,126        |
| United States Treasury securities | 925             | 933             |
|                                   | <u>\$ 3,667</u> | <u>\$ 4,059</u> |

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**8. Limited Use Assets**

Limited use assets at December 31 are held with one institution and are to be used as follows:

|  | 2015            | 2014           |
|--|-----------------|----------------|
| California Health Facilities Financing Authority |                 |                |
| Revenue Bond Series 1998                         |                 |                |
| Principal and interest fund                      | \$ -            | \$ 886         |
| Revenue Bond Series 2004                         |                 |                |
| Principal and interest fund                      | -               | 800            |
| Revenue Bond Series 2015                         |                 |                |
| Principal and interest fund                      | 12,470          | -              |
|  | <u>12,470</u>   | <u>1,686</u>   |
| Less: Current portion                            | <u>(8,430)</u>  | <u>(1,686)</u> |
|  | <u>\$ 4,040</u> | <u>\$ -</u>    |

The composition of limited use assets at December 31, 2015 and 2014 consisted solely of cash and cash equivalents.

**9. Long-Term Debt and Line of Credit**

Long-term debt comprises the following at December 31:

|   | 2015          | 2014          |
|---|---------------|---------------|
| Continuing care facilities  |               |               |
| California Health Facilities Financing Authority Revenue Bond Series 2004 Tax-exempt Variable Rate Demand Revenue Bonds ("2004 Revenue Bonds"). Payable through 2030, collateralized by Union Bank Letter of Credit; interest fixed at 3.25%  | \$ -          | \$ 33,900     |
| California Health Facilities Financing Authority Revenue Bond Series 1998, Term Bonds due 2018, interest at 5.1% totaling \$3,545; and term bonds due 2028, interest at 5.4% totaling \$12,865, principal and interest paid semi-annually, collateralized by a pledge of gross revenues of NCPHS's operations.  | -             | 16,410        |
| California Health Facilities Financing Authority Revenue Bond Series 2015, Serial Bonds Payable through 2031, interest at 2.0%-5.0% totaling \$24,665; term bonds due 2034, interest at 3.5%-5.0% totaling \$6,895; term bonds due 2039, interest at 5.0% totaling \$13,840; term bonds due 2044, interest at 4.0% totaling \$4,000; term bonds due 2044, interest at 5.0% totaling \$13,585. | 62,985        | -             |
| Unamortized premium   | 7,342         | -             |
| Continuing care facilities  | <u>70,327</u> | <u>50,310</u> |

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|   | 2015              | 2014             |
|---|-------------------|------------------|
| Residential housing   |                   |                  |
| Eastern Park Apartments   |                   |                  |
| HUD payable through 2020 in monthly installments of \$51 including net interest at 6.9%, collateralized by a first deed of trust on EPA real estate.  | 2,227             | 2,674            |
| Heritage Bank (Housing Trust of Silicon Valley) - Town Park Towers predevelopment loan - \$2,000 principal and accumulated interest at 4.75% due 2017, collateralized by a first deed of trust on TPT real estate.                        | -                 | 1,230            |
| Western Park Apartments L.P.  |                   |                  |
| Citibank permanent loan, in monthly installments of \$86 payable through 2045 including interest at 5.81%, collateralized by a first deed of trust on WPA L.P. real estate  | 15,391            | 25,453           |
| Town Park Towers L.P.   |                   |                  |
| Citibank construction loan, interest at LIBOR plus 1.75% through conversion thereafter in monthly installments of \$108 payable through 2052 including interest at 4.41%, collateralized by a first deed of trust on TPT L.P. real estate | 18,464            | -                |
| Residential housing   | <u>36,082</u>     | <u>29,357</u>    |
| Other facilities  |                   |                  |
| SSNC  |                   |                  |
| Union Bank loan, interest at LIBOR plus 1.80% with principal due 2017, secured by marketable securities   | 10,000            | -                |
| Other facilities  | 10,000            | -                |
| Total debt  | 116,409           | 79,667           |
| Less: Current portion   | 1,706             | 3,597            |
| Total long-term debt  | <u>\$ 114,703</u> | <u>\$ 76,070</u> |

Scheduled principal payments on long-term debt are as follows:

|            |                   |
|------------|-------------------|
| 2016       | \$ 1,706          |
| 2017       | 11,794            |
| 2018       | 1,894             |
| 2019       | 2,003             |
| 2020       | 1,553             |
| Thereafter | 90,118            |
|            | <u>\$ 109,068</u> |

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On April 15, 2015, the California Health Facilities Financing Authority issued tax exempt revenue bonds with a par value of \$63,210 on behalf of NCPHS. The bonds were sold at a premium of \$7,635 resulting in total proceeds of \$70,840 with an estimated total interest cost of 4.18%.

Proceeds from this bond issue were used to retire NCPHS's 1998 and 2004 Revenue Bonds, pay issuance costs, fund a debt service reserve and establish a project fund of \$13,500 for major capital improvements at NCPHS facilities. \$6,278 remains in the project fund as of December 31, 2015.

The bonds are insured by the State of California, through its Cal Mortgage Loan Program. The agreement with Cal Mortgage includes a number of covenants including the following:

- Maintenance of corporate existence
- Maintenance of records and filing of financial statements
- Payment of taxes
- Maintenance of exempt status
- Debt service coverage ratio of at least 1.25

As of December 31, 2015, NCPHS was in compliance with all debt covenants.

NCPHS's debt incurred in connection with its residential housing facilities includes covenants which require that these facilities be operated to provide housing for seniors whose income levels do not exceed certain thresholds. Rent increases are subject to approval and are limited to maintain affordability.

The most restrictive covenants of these loans are associated with compliance with the low income housing tax credit program under section 42 of the Internal Revenue Code as modified by the State of California and the provisions of section 202 of the National Housing Act. As of December 31, 2015, NCPHS was in compliance with these debt covenants.

On June 12, 2015, the construction loan with Citibank used to construct improvements at Western Park Apartments was converted to a permanent loan. The outstanding balance on the construction loan was paid down to \$15,425 at the time of permanent conversion. Funding for the pay down of the construction loan was provided by a capital contribution from a limited partner investor.

On October 15, 2015, Citibank funded a loan on behalf of the City of San Jose (tax exempt bond issuer and governmental lender) in the amount of \$45,250. TPT L.P. entered into an agreement with Citibank to borrow up to the \$45,250 to acquire Town Park Towers and fund renovations. Funds are released periodically as renovations proceed and paid invoices are submitted to Citibank for reimbursement. As of December 31, 2015, TPT L.P. has borrowed \$18,464 against the loan agreement. Renovations are expected to be completed in 2017. Interest on the construction loan is based on a variable rate on 30 day LIBOR plus 1.75%.

**Interest Rate Swap**

NCPHS had an interest rate swap agreement with a financial institution that involved the exchange of fixed interest rate payments at the rate of 3.2% on an amount equal to \$16,950 as of December 31, 2014 in exchange for floating interest rate payments that equaled 65% of USD-LIBOR-BBA. On February 12, 2015, NCPHS paid \$1,024 to fulfill the obligation and terminated the agreement.

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The fair value of the interest rate swap is the estimated amount that NCPHS would currently pay to terminate the swap agreement at the reporting date, taking into account current interest rates and the current creditworthiness of the swap counterparty. As of December 31, 2015 and 2014, the estimated change in fair value of the interest rate swap for each year, the gain (loss) on the interest rate swap, and the estimated fair value of the interest rate swap liability are as follows:

| <b>Balances related to<br/>interest rate swap</b> | <b>Location in financial statements</b>   | <b>2015</b> | <b>2014</b> |
|---|---|-------------|-------------|
| Change in fair value of interest rate swap        | Gain on interest rate swap in the Statement of Revenues, Expenses and Other<br>Changes in Unrestricted Net Assets | \$ 85       | \$ 422      |
| Net payments with counterparty                    | Interest expense in the Statement of Revenues, Expenses and Other<br>Changes in Unrestricted Net Assets           | -           | 538         |
| Fair value of interest rate swap                  | Other long-term liabilities in the Balance Sheet  | -           | 1,087       |

**Line of Credit**

NCPHS has lines of credit in the amount of \$6,000 in 2015 and 2014 with a bank, of which \$4,000 is collateralized by a gross revenue pledge and \$2,000 is unsecured. The lines of credit renew annually each July. At December 31, 2015 and December 31, 2014, NCPHS had an outstanding balance of \$0 and \$2,000, respectively.

NCPHS has stand-by letters of credit totaling approximately \$3,047 and \$2,709 to collateralize its obligations under a high deductible workers compensation program as of December 31, 2015 and 2014, respectively, from the same bank that issued the lines of credit described above. No amounts were outstanding as of December 31, 2015 and 2014. The stand-by letters of credit restrict the availability of the lines of credit in that the total amount available at any one time from the letters of credit and lines of credit cannot exceed \$6,000.

NCPHS is required to provide written notification to the bank of any material adverse change in its financial condition or operation. There were no such changes in 2015 and 2014.

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**10. Fair Value of Financial Instruments**

The fair values of financial assets and liabilities that are measured on a recurring basis are as follows as of December 31, 2015 and 2014:

|   | 2015              |   |                                   |                                |
|---|-------------------|---|-----------------------------------|--------------------------------|
|   | Total Fair Value  | Quoted Prices in Active Markets (Level 1) | Other Observable Inputs (Level 2) | Un-observable Inputs (Level 3) |
| Assets Measured at Fair Value on a Recurring Basis (1)  |                   |   |                                   |                                |
| Marketable Securities (2)                               |                   |   |                                   |                                |
| Unrestricted  | \$ 92,507         | \$ 92,507                                 |                                   |                                |
| Investments Contractually Limited for Replacement       | 3,667             | 3,667                                     |                                   |                                |
| Investments held in trust                               | 12,321            | 12,321                                    |                                   |                                |
| Trust Contributions Receivable (3)                      | 559               |   |                                   | 559                            |
|   | <u>\$ 109,054</u> | <u>\$ 108,495</u>                         | <u>\$ -</u>                       | <u>\$ 559</u>                  |
| Liabilities Measured at Fair Value on a Recurring Basis |                   |   |                                   |                                |
|   | <u>\$ -</u>       | <u>\$ -</u>                               | <u>\$ -</u>                       | <u>\$ -</u>                    |
|   |                   |   |                                   |                                |
|   | 2014              |   |                                   |                                |
|   | Total Fair Value  | Quoted Prices in Active Markets (Level 1) | Other Observable Inputs (Level 2) | Un-observable Inputs (Level 3) |
| Assets Measured at Fair Value on a Recurring Basis (1)  |                   |   |                                   |                                |
| Marketable Securities (2)                               |                   |   |                                   |                                |
| Unrestricted  | \$ 74,932         | \$ 74,932                                 |                                   |                                |
| Investments Contractually Limited for Replacement       | 4,059             | 4,059                                     |                                   |                                |
| Investments held in trust                               | 13,009            | 13,009                                    |                                   |                                |
| Trust Contributions Receivable (3)                      | 744               | -   |                                   | 744                            |
|   | <u>\$ 92,744</u>  | <u>\$ 92,000</u>                          | <u>\$ -</u>                       | <u>\$ 744</u>                  |
| Liabilities Measured at Fair Value on a Recurring Basis |                   |   |                                   |                                |
| Interest rate swap (4)                                  | \$ 1,087          | \$ -                                      | \$ 1,087                          | \$ -                           |

- (1) For cash and cash equivalents, the net carrying value approximates fair value at period end. NCPHS's debts are not recorded at fair value on the Consolidated Balance Sheet and are excluded from the fair value table above.
- (2) The fair values of marketable securities which are included in the consolidated balance sheet are determined based on quoted market prices in active markets. The marketable securities consist of cash equivalents, U.S. government securities, common stocks, corporate fixed income securities, equity mutual funds, and fixed mutual funds as detailed in Note 3.
- (3) The fair value of trust contributions receivable which is included in the consolidated balance sheet is determined using a present value calculation of expected future cash flows with assumptions for the risk-adjusted interest rate, inherent risk, mortality risk, and the expected term of cash flows using the discount rate adjustment technique.
- (4) The fair value of the interest rate swap is determined using mid-market interest rates and/or securities prices based on readily observable market parameters for all substantial terms of the derivative contract and, therefore, is classified as Level 2. The balances related to the interest rate swap and the location of where they are recorded in the financial statements are included in Note 9.

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There were no transfers of assets or liabilities between Level 1 and Level 2 during the years ended December 31, 2015 and 2014.

The change in the fair value of trust contributions receivable is reflected in the change in value of split-interest agreements for temporarily and permanently restricted net assets in the consolidated statements of changes in net assets. As of December 31, 2015, the valuation technique utilizes published actuarial life expectancies ranging from 2.38 to 13.19 years, and discount rates ranging from 4.8% to 5.4%. As of December 31, 2014, the valuation technique utilizes published actuarial life expectancies ranging from 2.53 to 13.76 years, and discount rates ranging from 5.0% to 5.4%.

The change in value of the trust contributions receivable valued using significant unobservable inputs (Level 3) is shown below:

|   |                 |
|---|-----------------|
| Fair value at December 31, 2014   | \$ 744          |
| New contributions   | -               |
| Maturities  | (30)            |
| Total net unrealized gains included in changes in net assets  | 15              |
| Total net realized losses included in changes in net assets   | <u>(170)</u>    |
| Fair value at December 31, 2015   | <u>\$ 559</u>   |
| Total gains (losses) for the year included in changes in net assets attributable to the change in unrealized gains or losses relating to assets still held at December 31, 2015 | <u>\$ (219)</u> |
| <br>  |                 |
| Fair value at January 1, 2014   | \$ 539          |
| New contributions   | 185             |
| Maturities  | (4)             |
| Total net unrealized gains included in changes in net assets  | 409             |
| Total net realized losses included in changes in net assets   | <u>(385)</u>    |
| Fair value at December 31, 2014   | <u>\$ 744</u>   |
| Total gains (losses) for the year included in changes in net assets attributable to the change in unrealized gains or losses relating to assets still held at December 31, 2014 | <u>\$ (74)</u>  |

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NCPHS, on a nonrecurring basis, is required to measure unconditional promises to give (pledges), the liability for payments to trust beneficiaries, and liabilities associated with asset retirement obligations. The above fair value instruments, which are classified as Level 3, were not remeasured during the year. Pledges are estimated at fair value during the period received based on the present value of expected future cash flows using the discount rate adjustment technique. As of December 31, 2015, the valuation technique utilizes published actuarial life expectancies ranging from 0 to 7.2 years, and discount rates ranging from 1.6% to 6.8%. As of December 31, 2014, the valuation technique utilizes published actuarial life expectancies ranging from 0 to 7.7 years, and discount rates ranging from 0.6% to 7.0%. Liabilities for payments to trust beneficiaries are estimated at fair value at the time the related trust assets are received based on the present value of estimated future payments over the expected life of income beneficiaries using the discount rate adjustment technique. The valuation technique utilizes published actuarial life expectancies ranging from 2.2 to 19.5 years, and discount rates ranging from 0.6% to 6.8% as of December 31, 2015. The valuation technique utilizes published actuarial life expectancies ranging from 2.3 to 15.1 years, and discount rates ranging from 0.6% to 6.8% as of December 31, 2014. Liabilities associated with asset retirement obligations are estimated at fair value based on discount rates ranging from 4.9% to 6.3%, and inflation rates of 3.0% and 3.5%.

**Fair Value of Debt Instruments**

For the 2004 Revenue Bonds, the carrying value approximates fair value as the interest rates are adjusted on a weekly basis and fluctuate with changes in market rates. The fair value of NCPHS's fixed rate debt at December 31, 2014 based on quoted market prices not actively traded (Level 2) was \$16,459.

The fair value of the 2015 Revenue Bonds, which are serial bonds payable through 2031 and term bonds due through 2044, at December 31, 2015 based on quoted market prices not actively traded (Level 2) was \$70,519.

The fair value of the EPA debt is \$2,425 and \$2,944 at December 31, 2015 and 2014, respectively. It matures in 2020. The fair value is based on a conventional discounted cash flow methodology and utilizes assumptions of current borrowing rates. The fair value of the WPA L.P. debt is \$20,342 at December 31, 2015. It matures in 2045. The fair value is based on a conventional discounted cash flow methodology and utilizes assumptions of current borrowing rates. For all other debt, including the outstanding lines of credit, the carrying value approximates fair value.

**11. Pension Plan**

NCPHS sponsors a non-contributory defined benefit pension plan covering employees who work 1,000 hours or more. The benefits are generally based on an employee's average salary in the last five years of employment and years of service. NCPHS funds the pension plan in accordance with the requirements of the Employee Retirement Income Security Act of 1974 ("ERISA"). Contributions to the Plan are determined under the projected unit credit cost method and are made each year in an amount at least equal to the minimum requirements of ERISA.

Plan assets less than the projected benefit obligations were as follows:

|   | 2015               | 2014               |
|---|--------------------|--------------------|
| Projected benefit obligation at December 31 | \$ (72,038)        | \$ (75,502)        |
| Fair value of plan assets at December 31    | <u>56,981</u>      | <u>57,176</u>      |
| Funded status                               | <u>\$ (15,057)</u> | <u>\$ (18,326)</u> |

**Northern California Presbyterian Homes and Services, Inc.**  
**Notes to Consolidated Financial Statements**  
**December 31, 2015 and 2014**  
*(dollars in thousands)*

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Amounts recognized in the consolidated balance sheet at December 31 consist of:

|                      | 2015             | 2014             |
|----------------------|------------------|------------------|
| Pension liability    | \$ 15,057        | \$ 18,326        |
| Noncurrent liability | <u>\$ 15,057</u> | <u>\$ 18,326</u> |

The accumulated benefit obligation is \$66,395 and \$68,908 as of December 31, 2015 and 2014, respectively.

The assumptions used in determining the actuarial present value of the projected benefit obligation were as follows:

|   | 2015  | 2014  |
|---|-------|-------|
| <b>Weighted-average assumptions used to determine benefit obligations</b>                       |       |       |
| Discount rate   | 4.50% | 4.00% |
| Rate of compensation increase   | 3.00% | 3.00% |
| <b>Weighted-average assumptions used to determine net periodic benefit cost for years ended</b> |       |       |
| Discount rate   | 4.00% | 5.00% |
| Expected long-term return on plan assets  | 7.25% | 7.25% |
| Rate of compensation increase   | 3.00% | 3.00% |

Net periodic pension cost for 2015 and 2014 was determined by an independent actuary and is calculated using a prescribed attribution method, based on acceptable actuarial assumptions, which are adjusted periodically to reflect actual experience. NCPHS uses a December 31 measurement date for the above defined benefit plan. Pension cost is summarized as follows:

|                        | 2015     | 2014     |
|------------------------|----------|----------|
| Benefits cost          | \$ 2,742 | \$ 1,052 |
| Employer contributions | 3,000    | 2,400    |
| Benefits paid          | 2,088    | 1,828    |

Components of net periodic benefit cost at December 31 were as follows:

|                                    | 2015            | 2014            |
|------------------------------------|-----------------|-----------------|
| Service cost                       | \$ 2,615        | \$ 2,022        |
| Interest cost                      | 2,950           | 2,923           |
| Expected return on plan assets     | (4,159)         | (3,943)         |
| Amortization of prior service cost | -               | 3               |
| Amortization of net loss           | <u>1,336</u>    | <u>47</u>       |
| Net periodic benefit cost          | <u>\$ 2,742</u> | <u>\$ 1,052</u> |

**Northern California Presbyterian Homes and Services, Inc.**  
**Notes to Consolidated Financial Statements**  
**December 31, 2015 and 2014**  
*(dollars in thousands)*

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The amounts included in unrestricted net assets, that have not yet been recognized as components of net periodic benefit cost as of December 31 were as follows:

|                    | 2015             | 2014             |
|--------------------|------------------|------------------|
| Net actuarial loss | \$ 17,808        | \$ 20,815        |
| Prior service cost | -                | -                |
|                    | <u>\$ 17,808</u> | <u>\$ 20,815</u> |

The net actuarial losses and prior service costs recognized as other changes in unrestricted net assets and representing amounts not previously recognized in net periodic benefit costs for the year ended December 31, are as follows:

|  | 2015              | 2014             |
|--|-------------------|------------------|
| Net actuarial (gains) losses             | \$ (1,672)        | \$ 14,501        |
| Amortization of actuarial gains (losses) | (1,336)           | (47)             |
| Amortization of prior service costs      | -                 | (3)              |
|  | <u>\$ (3,008)</u> | <u>\$ 14,451</u> |

The net actuarial losses and prior service costs expected to be recognized as other changes in unrestricted net assets during the fiscal year ended December 31, 2016 are as follows:

|                      |                 |
|----------------------|-----------------|
| Net actuarial losses | \$ 1,105        |
| Prior service costs  | -               |
|                      | <u>\$ 1,105</u> |

Projected benefits payments for the plan are as follows:

|           |          |
|-----------|----------|
| 2016      | \$ 2,847 |
| 2017      | 3,182    |
| 2018      | 3,345    |
| 2019      | 3,519    |
| 2020      | 3,690    |
| 2021-2025 | 20,890   |

NCPHS expects to contribute \$2,600 to its pension plan in 2016.

**Northern California Presbyterian Homes and Services, Inc.**  
**Notes to Consolidated Financial Statements**  
**December 31, 2015 and 2014**  
*(dollars in thousands)*

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Plan assets are invested with an appointed custodian. The contract with the custodian allows for investments in equity, money market, mutual fund and real estate investments under the direction of NCPHS. Plan assets are invested with the objective of achieving a long-term rate of return of 7.25%. This is achieved through investment in a mix of equity and fixed income investments, with targeted allocations of 70% equity instruments and 30% fixed income instruments. Over time, equity investments are expected to return 8.25%, while fixed income investments are expected to return 5.0%. This produces an expected composite long term return on investment of 7.25%. Plan assets as of December 31, 2015 and 2014 were invested as follows:

|                           | 2015             | 2014             |
|---------------------------|------------------|------------------|
| Cash and cash equivalents | \$ 2,182         | \$ 1,414         |
| Common stocks             | 22,169           | 24,782           |
| Equity mutual funds       | 16,650           | 16,522           |
| Fixed income mutual funds | 15,980           | 14,458           |
|                           | <u>\$ 56,981</u> | <u>\$ 57,176</u> |

Equity mutual funds held in the plan assets invest in common stocks of companies based either inside or outside the United States, including some small-capitalization companies. The primary objective is to provide growth of capital. Fixed income mutual funds held in the plan assets primarily invest in a diversified portfolio of high-quality bonds and other fixed income securities of varying maturities.

For 2015 and 2014, plan assets are stated at fair value using level 1 inputs within the fair value hierarchy. Cash equivalents and mutual funds are valued at quoted market prices on an exchange and active markets. Common stocks are valued at the last sale price on the last business day of the plan year, as quoted on a recognized exchange or an industry standard pricing service.

NCPHS also sponsors a defined contribution tax-sheltered annuity plan for substantially all of its full-time employees. The Tax Sheltered Annuity Plan was amended effective January 1, 2012, consistent with guidance under Treasury Regulation Section 1.403(b)-10 to delete Section 7.01(b) of the plan, which provided that a complete discontinuance of contributions under the plan would constitute termination of the plan. Consistent with IRS guidance, the plan is considered a frozen plan, and all provisions remain in effect until NCPHS determines to take further action, except that new contributions will not be made to the plan. Effective as of the first payroll date on or after January 1, 2012, consistent with amendments to the plan, contributions to the plan were discontinued and contributions began being made to a new 403(b) plan. The new 403(b) plan permits contributions which can be matched at the discretion of NCPHS.

Effective July 1, 2012, NCPHS changed the formula used to calculate Defined Benefit Pension Plan benefits in order to allow for more stable expenses while maintaining a competitive retirement benefits program for its employees. NCPHS also started contributing 2.5% of compensation to eligible employees each pay period, as part of its new 403(b) plan.

**Northern California Presbyterian Homes and Services, Inc.**  
**Notes to Consolidated Financial Statements**  
**December 31, 2015 and 2014**  
*(dollars in thousands)*

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**12. Endowments**

NCPHS's endowment consists of seven donor-restricted funds established for a variety of purposes. The purpose restrictions consist of financial assistance to continuing care retirement community residents, meal subsidies, improvements to the quality of life of Sequoias-PV residents, and maintenance of the resident garden at Sequoias-PV. As required by accounting principles generally accepted in the United States, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

**Interpretation of Relevant Law**

The Board of Trustees of SSNC has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date absent explicit donor stipulations to the contrary. As a result of this interpretation, NCPHS classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, and (b) the original value of subsequent gifts to the permanent endowment. The organization appropriates all investment income on the endowment funds for expenditure through temporarily restricted net assets.

The net asset composition for donor restricted endowment funds by type of fund as of December 31 is as follows:

| <b>Donor-restricted endowment funds</b> | <b>2015</b>     | <b>2014</b>     |
|---|-----------------|-----------------|
| Temporarily restricted                  | \$ 3,362        | \$ 3,509        |
| Permanently restricted                  | <u>5,963</u>    | <u>5,768</u>    |
|   | <u>\$ 9,325</u> | <u>\$ 9,277</u> |

Changes in endowment net assets for the fiscal year ended December 31 are as follows:

|   | <b>Temporarily<br/>Restricted</b> | <b>Permanently<br/>Restricted</b> | <b>Total</b>    |
|---|-----------------------------------|-----------------------------------|-----------------|
| <b>Endowment net assets, December 31, 2014</b>    | \$ 3,509                          | \$ 5,768                          | \$ 9,277        |
| Investment return:                                |                                   |                                   |                 |
| Investment income (loss)                          | 369                               | -                                 | 369             |
| Net depreciation (realized and unrealized)        | <u>(513)</u>                      | <u>-</u>                          | <u>(513)</u>    |
| Total investment return                           | (144)                             | -                                 | (144)           |
| Contributions                                     | -                                 | 195                               | 195             |
| Appropriation of endowment assets for expenditure | <u>(3)</u>                        | <u>-</u>                          | <u>(3)</u>      |
| <b>Endowment net assets, December 31, 2015</b>    | <u>\$ 3,362</u>                   | <u>\$ 5,963</u>                   | <u>\$ 9,325</u> |

**Northern California Presbyterian Homes and Services, Inc.**  
**Notes to Consolidated Financial Statements**  
**December 31, 2015 and 2014**  
*(dollars in thousands)*

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|   | Temporarily<br>Restricted | Permanently<br>Restricted | Total           |
|---|---------------------------|---------------------------|-----------------|
| <b>Endowment net assets, January 1, 2014</b>      | \$ 2,536                  | \$ 5,747                  | \$ 8,283        |
| Investment return:                                |                           |                           |                 |
| Investment income (loss)                          | 311                       | -                         | 311             |
| Net appreciation (realized and unrealized)        | 214                       | -                         | 214             |
| Total investment return                           | 525                       | -                         | 525             |
| Contributions                                     | -                         | 21                        | 21              |
| Appropriation of endowment assets for expenditure | (6)                       | -                         | (6)             |
| Other   | 454                       | -                         | 454             |
| <b>Endowment net assets, December 31, 2014</b>    | <b>\$ 3,509</b>           | <b>\$ 5,768</b>           | <b>\$ 9,277</b> |

The amounts contributed to NCPHS's endowment funds have been retained permanently by explicit donor stipulation and the fair values of the original gifts have been preserved in accordance with UPMIFA. NCPHS does not hold term endowment funds or perpetual endowment funds subject to time restrictions.

**Funds with Deficiencies**

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires NCPHS to retain as a fund of perpetual duration. The organization had no deficiencies of this nature in its endowment funds, as of December 31, 2015 and 2014.

**Return Objectives and Risk Parameters**

NCPHS has adopted an investment policy for endowment assets that attempts to provide a predictable stream of funding to programs supported by its endowment funds while seeking to maintain the original gift value of the endowment assets. Endowment assets include those assets of donor-restricted funds that the organization must hold in perpetuity. Under this policy, as approved by the Board of Trustees, the endowment assets are invested in a manner that is intended to produce results that exceed the Consumer Price Index by 3.25% annually, on average, while assuming a moderate level of investment risk. NCPHS expects its endowment funds, over time, to provide an average rate of return of at least 6.25% annually. Actual returns in any given year may vary from this amount.

**Strategies Employed for Achieving Objectives**

To satisfy its long-term rate-of-return objectives, NCPHS relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The organization targets a diversified asset allocation that places a greater emphasis on fixed income investments to achieve its long-term return objectives within prudent risk constraints.

**Spending Policy and How the Investment Objectives Relate to Spending Policy**

NCPHS has a policy of appropriating the endowment fund's investment income for expenditure as the income is earned. In establishing this policy, the organization considered the long-term expected return on its endowment. This is consistent with the organization's objective to maintain the original gift value of the endowment assets held in perpetuity as well as to provide additional real growth through new gifts and investment returns.

**Northern California Presbyterian Homes and Services, Inc.**  
**Notes to Consolidated Financial Statements**  
**December 31, 2015 and 2014**  
*(dollars in thousands)*

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**13. Non-Controlling Interest**

The change in non-controlling interest in WPA L.P. and TPT L.P. is shown below:

|  | WPA L.P.         | TPT L.P.        | Total            |
|--|------------------|-----------------|------------------|
| <b>Non-controlling interest, January 1, 2014</b>   | \$ 43            | \$ -            | \$ 43            |
| Capital contributions                              | -                | -               | -                |
| Net income (loss)                                  | (1,177)          | -               | (1,177)          |
| Unattributed net loss carryforward to next year    | 1,134            | -               | 1,134            |
| Attributed net loss                                | (43)             | -               | (43)             |
| Prior year unattributed net loss                   | -                | -               | -                |
| <b>Non-controlling interest, December 31, 2014</b> | <b>\$ -</b>      | <b>\$ -</b>     | <b>\$ -</b>      |
|  | <b>WPA L.P.</b>  | <b>TPT L.P.</b> | <b>Total</b>     |
| <b>Non-controlling interest, December 31, 2014</b> | \$ -             | \$ -            | \$ -             |
| Capital contributions                              | 13,038           | 1,392           | 14,430           |
| Net income (loss)                                  | (435)            | (38)            | (473)            |
| Unattributed net loss carryforward to next year    | -                | -               | -                |
| Attributed net loss                                | (435)            | (38)            | (473)            |
| Prior year unattributed net loss                   | (1,134)          | -               | (1,134)          |
| <b>Non-controlling interest, December 31, 2015</b> | <b>\$ 11,469</b> | <b>\$ 1,354</b> | <b>\$ 12,823</b> |

**14. Commitments and Contingencies**

NCPHS is involved in certain routine matters of litigation related to their operations. Management does not expect any material impact on the financial position or changes in net assets from any such matters; however, due to the inherent uncertainties in litigation, it is possible that amounts ultimately paid, if any, may exceed management's expectations.

As of December 31, 2015, NCPHS had a number of capital projects ongoing. NCPHS has entered into various contracts in relation to these capital projects. The total commitment as of December 31, 2015 is \$17,396.

NCPHS is a recipient of federal awards. These awards are subject to audit and final acceptance by federal granting agencies. The amount of expenditures that may be disallowed by the grantors, if any, cannot be determined at this time, although NCPHS expects such amounts, if any, to be immaterial.

The healthcare industry is subject to numerous laws and regulations of federal, state and local governments. These laws and regulations include, but are not necessarily limited to the matters such as licensure, accreditation, government healthcare program participation requirements, and Medicare fraud and abuse.

**Northern California Presbyterian Homes and Services, Inc.**  
**Notes to Consolidated Financial Statements**  
**December 31, 2015 and 2014**  
*(dollars in thousands)*

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**15. Subsequent Events**

In January 2015, the Corporation executed an agreement for an affiliation (the "Affiliation") with JTM, a California nonprofit public benefit corporation ("JTM"), and Episcopal Senior Communities ("ESC"), a California nonprofit public benefit corporation headquartered in Walnut Creek, California, of which JTM is the sole member. The affiliation did not close in 2015 as planned and it is now on hold pending the resolution of a legal dispute between ESC and the Episcopal Diocese.

NCPHS has conducted an evaluation of subsequent events through April 29, 2016, the date the financial statements were available to be issued. No other subsequent events were noted.



**Independent Auditor's Report on Supplementary Information  
Community Services**

To the Board of Directors of  
Northern California Presbyterian Homes and Services, Inc.

We have audited the consolidated financial statements of Northern California Presbyterian Homes and Services, Inc. and related entities as of December 31, 2015 and for the year then ended and our report thereon appears on page 1 of this document. That audit was conducted for the purpose of forming an opinion on the financial statements taken as a whole. The community service information is presented for purposes of additional analysis and is not a required part of the financial statements. Such information has not been subjected to the auditing procedures applied in the audit of the basic financial statements, and, accordingly, we express no opinion on it.

*PricewaterhouseCoopers LLP*

April 29, 2016

**Northern California Presbyterian Homes and Services, Inc.**  
**Community Service Information (Unaudited)**  
**December 31, 2015 and 2014**  
*(dollars in thousands)*

The following reflects the expenditures made by Northern California Presbyterian Homes and Services, Inc. ("NCPHS") net of amounts funded by grants and other donation support for the years ended December 31, 2015 and 2014:

|                               | Program Expense | User Fees & Government Grants | Un-sponsored Cost | Donation Support | Net Community Benefit 2015 |
|-------------------------------|-----------------|-------------------------------|-------------------|------------------|----------------------------|
| Residential Financial Support | \$ 347          | \$ -                          | \$ 347            | \$ (347)         | \$ -                       |
| Living at Home Program        | 838             | (857)                         | (19)              | (1)              | (20)                       |
| Services Connection Program   | 771             | (764)                         | 7                 | -                | 7                          |
| Experience Corp Marin         | 172             | (65)                          | 107               | (1)              | 106                        |
| San Francisco Senior Center   | 1,980           | (1,493)                       | 487               | (372)            | 115                        |
|                               | <u>\$ 4,108</u> | <u>\$ (3,179)</u>             | <u>\$ 929</u>     | <u>\$ (721)</u>  | <u>\$ 208</u>              |

|                               | Program Expense | User Fees & Government Grants | Un-sponsored Cost | Donation Support | Net Community Benefit 2014 |
|-------------------------------|-----------------|-------------------------------|-------------------|------------------|----------------------------|
| Residential Financial Support | \$ 443          | \$ -                          | \$ 443            | \$ (443)         | \$ -                       |
| Meals Program                 | 20              | (7)                           | 13                | (2)              | 11                         |
| Living at Home Program        | 815             | (706)                         | 109               | (72)             | 37                         |
| ROSS Grant                    | 603             | (449)                         | 154               | (60)             | 94                         |
| Coming of Age                 |                 |                               |                   |                  |                            |
| RSVP                          | 299             | (197)                         | 102               | (27)             | 75                         |
| Life Long Learning            | 10              | (33)                          | (23)              | (1)              | (24)                       |
| Experience Corp Marin         | 223             | (97)                          | 126               | (20)             | 106                        |
| Training for Disabled         | 9               | -                             | 9                 | -                | 9                          |
| Well Elder                    | 20              | -                             | 20                | -                | 20                         |
| San Francisco Senior Center   | 2,464           | (1,977)                       | 487               | (72)             | 415                        |
|                               | <u>\$ 4,906</u> | <u>\$ (3,466)</u>             | <u>\$ 1,440</u>   | <u>\$ (697)</u>  | <u>\$ 743</u>              |

The following is a summary of NCPHS's Community Services:

- A meals program, which serves meals in senior housing settings.
- A Living at Home Program, which includes the Services Connection Program, whose social workers assist over 2,000 persons annually in primarily low-income settings in San Francisco and Santa Clara counties.
- Corporate sponsorship of Coming of Age - Bay Area, which is supported with a RSVP grant. Coming of Age helps people ages 50 and over make rewarding transitions to the next phase of life by providing pathways to explore passions, plan for future, become community leaders, pursue lifelong learning and engage in meaningful service. Coming of Age offers Learning Labs, workshops for nonprofits that seek to enhance their capacity to capture the energy and expertise of volunteers ages 50 and over.
- Experience Corp Marin, which taps the skills of over 50 older adults to provide academic support to about 800 students in five San Rafael elementary schools.
- AARP (formerly American Association of Retired Persons) Experience Corps Marin, which taps the skills of 100 older adults to provide academic support to about 1000 students in 6 Marin County elementary schools.
- In collaboration with the ARC (formerly Aid to Retarded Citizens) of San Francisco, NCPHS provides work and training opportunities for developmentally disabled persons in San Francisco.

**Northern California Presbyterian Homes and Services, Inc.**  
**Community Service Information**  
**December 31, 2015 and 2014**  
*(dollars in thousands)* *(Unaudited)*

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- Well Elder, a project to provide health and social services in a cost-effective and humane manner for seniors, which assists 600 persons in three of the residential housing communities through direct service and education/health screening programs.
- San Francisco Senior Center includes a seven day a week meal site, a transitional care program, a senior activities program, a fitness and wellness program, computer tutoring and fine arts classes.



**Independent Auditor's Report  
on Supplementary Information**

To the Board of Directors  
Northern California Presbyterian Homes and Services, Inc.

We have audited the consolidated financial statements of Northern California Presbyterian Homes and Services, Inc. as of December 31, 2015 and 2014 and for the years then ended and our report thereon appears on page 1 of this document. That audit was conducted for the purpose of forming an opinion on the consolidated financial statements taken as a whole. The supplementary financial information on pages 39 through 41 is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. The information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves and other additional procedures, in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the consolidated financial statements taken as a whole.

*PricewaterhouseCoopers LLP*

April 29, 2016

**Northern California Presbyterian Homes and Services, Inc.**  
**Details of Operations**  
**Sequoias – San Francisco**  
**For the year ended December 31, 2015**  
**(dollars in thousands)**

|  | 2015              | 2014            |
|--|-------------------|-----------------|
| <b>Operating revenues and support</b>                                |                   |                 |
| Resident fees  | \$ 17,453         | \$ 16,416       |
| Amortization of entrance fees  | 5,976             | 5,491           |
| Fees for services and other income                                   | 3,164             | 3,367           |
| Investment income including realized gains and losses on investments | 0                 | 0               |
|  | <u>26,593</u>     | <u>25,274</u>   |
| <b>Expenses</b>  |                   |                 |
| Program expenses   |                   |                 |
| Housing  |                   |                 |
| Program  | 5,647             | 5,305           |
| Interest expense   | 1,002             | 825             |
| Depreciation   | 3,590             | 3,497           |
| Food service   | 4,999             | 4,805           |
| Health care  | 7,615             | 7,196           |
| Other program services   | 3,090             | 2,978           |
|  | <u>25,943</u>     | <u>24,606</u>   |
| Program support expense  |                   |                 |
| Administration   | 2,140             | 1,730           |
|  | <u>28,083</u>     | <u>26,336</u>   |
| Change in unrestricted net assets from operations                    | <u>(1,490)</u>    | <u>(1,062)</u>  |
| <b>Other Changes</b>   |                   |                 |
| Grants used for programs and facilities                              | <u>189</u>        | <u>194</u>      |
| Change in unrestricted net assets                                    | <u>\$ (1,301)</u> | <u>\$ (868)</u> |

**Northern California Presbyterian Homes and Services, Inc.**  
**Details of Operations**  
**Sequoias – Portola Valley**  
**For the year ended December 31, 2015**  
**(dollars in thousands)**

|  | <b>2015</b>       | <b>2014</b>     |
|--|-------------------|-----------------|
| <b>Operating revenues and support</b>                                |                   |                 |
| Resident fees  | \$ 14,403         | \$ 14,867       |
| Amortization of entrance fees  | 4,557             | 4,612           |
| Fees for services and other income                                   | 4,265             | 4,229           |
| Investment income including realized gains and losses on investments | <u>0</u>          | <u>0</u>        |
| Total operating revenues and support                                 | <u>24,225</u>     | <u>23,708</u>   |
| <b>Expenses</b>  |                   |                 |
| Program expenses   |                   |                 |
| Housing  |                   |                 |
| Program  | 5,991             | 5,151           |
| Interest expense   | 641               | 584             |
| Depreciation   | 2,455             | 2,429           |
| Food service   | 4,433             | 4,462           |
| Health care  | 7,690             | 6,342           |
| Other program services   | <u>3,277</u>      | <u>3,306</u>    |
|  | <u>24,487</u>     | <u>22,274</u>   |
| Program support expense  |                   |                 |
| Administration   | <u>2,080</u>      | <u>1,681</u>    |
| Total expenses   | <u>26,567</u>     | <u>23,955</u>   |
| Change in unrestricted net assets from operations                    | <u>(2,342)</u>    | <u>(247)</u>    |
| <b>Other Changes</b>   |                   |                 |
| Grants used for programs and facilities                              | <u>97</u>         | <u>96</u>       |
| Change in unrestricted net assets                                    | <u>\$ (2,245)</u> | <u>\$ (151)</u> |

**Northern California Presbyterian Homes and Services, Inc.**  
**Details of Operations**  
**Sequoias - Tamalpais**  
**For the year ended December 31, 2015**  
**(dollars in thousands)**

|  | 2015          | 2014          |
|--|---------------|---------------|
| <b>Operating revenues and support</b>                                |               |               |
| Resident fees  | \$ 15,593     | \$ 15,260     |
| Amortization of entrance fees  | 5,090         | 4,447         |
| Fees for services and other income                                   | 2,246         | 1,940         |
| Investment income including realized gains and losses on investments | 0             | 0             |
|  | <u>22,929</u> | <u>21,647</u> |
| <b>Expenses</b>  |               |               |
| Program expenses   |               |               |
| Housing  |               |               |
| Program  | 4,639         | 4,908         |
| Interest expense   | 725           | 483           |
| Depreciation   | 2,294         | 2,123         |
| Food service   | 4,137         | 4,116         |
| Health care  | 6,468         | 5,632         |
| Other program services   | 2,779         | 2,757         |
|  | <u>21,042</u> | <u>20,019</u> |
| Program support expense  |               |               |
| Administration   | 2,079         | 1,680         |
|  | <u>23,121</u> | <u>21,699</u> |
| Total expenses   |               |               |
|  | <u>23,121</u> | <u>21,699</u> |
| Change in unrestricted net assets from operations                    | <u>(192)</u>  | <u>(52)</u>   |
| <b>Other Changes</b>   |               |               |
| Grants used for programs and facilities                              | 196           | 277           |
|  | <u>196</u>    | <u>277</u>    |
| Change in unrestricted net assets                                    | <u>\$ 4</u>   | <u>\$ 225</u> |

## **Part 5**



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MAY 05 2016  
CONTINUING CARE  
CONTRACTS BRANCH

## Independent Auditor's Report

To the Board of Directors  
Northern California Presbyterian Homes and Services, Inc.

### ***Report on the Continuing Care Reserve Report***

We have audited the accompanying Continuing Care Reserve Report Part 5 ("Reports") of Northern California Presbyterian Homes and Services, Inc. ("NCPHS") as of December 31, 2015 and the related note.

### ***Management's Responsibility on the Continuing Care Reserve Report***

Management is responsible for the preparation and fair presentation of the Reports in accordance with California Health and Safety Code Section 1792, as described in Note 1. Management is also responsible for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of the Reports that is free from material misstatement, whether due to fraud or error.

### ***Auditor's Responsibility***

Our responsibility is to express an opinion on the Reports based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the Reports are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the Reports. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the Reports, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of the Reports in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the Reports.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



***Opinion***

In our opinion, the Reports referred to above present fairly, in all material respects, the liquid reserve requirements of NCPHS as of December 31, 2015, in conformity with the report preparation provisions of the California Health and Safety Code section 1792 as described in Note 1.

***Basis of Accounting***

We draw attention to Note 1 to the Reports, which describes the basis of accounting. The Reports were prepared by NCPHS on the basis of the financial reporting provisions of the California Health and Safety Code section 1792, which is a basis of accounting other than accounting principles generally accepted in the United States of America, to comply with the financial reporting provisions of the California Health and Safety Code section 1792, as described in Note 1. Our opinion is not modified with respect to this matter.

***Restriction on Use***

This report is intended solely for the use of NCPHS and for filing with the California Department of Social Services and is not intended to be and should be used for any other purposes. However, this report is a matter of public record and its distribution is not limited.

*PricewaterhouseCoopers LLP*

April 29, 2016

**FORM 5-1**  
**LONG-TERM DEBT INCURRED**  
**IN A PRIOR FISCAL YEAR**  
**(Including Balloon Debt)**

| Long-Term Debt Obligation | (a)<br>Date Incurred | (b)<br>Principal Paid During Fiscal Year | (c)<br>Interest Paid During Fiscal Year | (d)<br>Credit Enhancement Premiums Paid in Fiscal Year | (e)<br>Total Paid (columns (b) + (c) + (d)) |
|---------------------------|----------------------|--|---|--|---|
| 1                         | 03/01/80             | \$446,394                                | \$169,944                               | \$0  | \$616,338                                   |
| 2                         | 07/29/98             | \$16,410,000                             | \$339,850                               | \$0  | \$16,749,850                                |
| 3                         | 09/14/04             | \$33,900,000                             | \$141,589                               | \$115,826  | \$34,157,415                                |
| 4                         | Line of Credit       | \$0                                      | \$26,542                                | \$0  | \$26,542                                    |
| 5                         | 10/17/13             | \$12,746,767                             | \$311,020                               | \$0  | \$13,057,787                                |
| 6                         | Refinancing*         | -\$63,056,767                            | \$0                                     | \$0  | -\$63,056,767                               |
| 7                         |                      |  |   |  | \$0   |
| 8                         |                      |  |   |  | \$0   |
| <b>TOTAL:</b>             |                      |  |   |  | \$1,551,165                                 |

(Transfer this amount to  
Form 5-3, Line 1)

**NOTE:** For column (b), do not include voluntary payments made to pay down principal.

\*On April 15, 2015, NCPHS issued \$63 million of Series 2015 Revenue Bonds to refinance \$50 million remaining on its CHFFA Revenue Bonds Series 1998 and Series 2004 and fund \$13 million of capital improvements to two of its CCRCs.

**PROVIDER:** Northern California Presbyterian Homes & Services, Inc.

**FORM 5-2**  
**LONG-TERM DEBT INCURRED**  
**DURING FISCAL YEAR**  
**(Including Balloon Debt)**

| Long-Term Debt Obligation | (a)<br>Date Incurred | (b)<br>Total Interest Paid During Fiscal Year | (c)<br>Amount of Most Recent Payment on the Debt | (d)<br>Number of Payments over next 12 months | (e)<br>Reserve Requirement (see instruction 5) (columns (c) x (d)) |
|---------------------------|----------------------|---|--|---|--|
| 1                         | 04/15/15             | \$624,694                                     | \$225,000  | 1   | \$225,000  |
| 2                         | 06/12/15             | \$240,704                                     | \$11,530   | 12  | \$138,360  |
| 3                         | 10/15/15             | \$77,465                                      | \$0  | 0   | \$0  |
| 4                         |                      |   |  |   | \$0  |
| 5                         |                      |   |  |   | \$0  |
| 6                         |                      |   |  |   | \$0  |
| 7                         |                      |   |  |   | \$0  |
| 8                         |                      |   |  |   | \$0  |
| <b>TOTAL:</b>             |                      | \$942,863                                     | \$236,530  | 13  | \$363,360  |

*(Transfer this amount to Form 5-3, Line 2)*

**NOTE:** For column (b), do not include voluntary payments made to pay down principal.

**PROVIDER:** Northern California Presbyterian Homes & Services, Inc.

**FORM 5-3**

**CALCULATION OF LONG-TERM DEBT RESERVE AMOUNT**

| <b>Line</b> |  | <b>TOTAL</b>              |
|-------------|--|---------------------------|
| 1           | Total from Form 5-1 bottom of Column (e)   | <u>\$1,551,165</u>        |
| 2           | Total from Form 5-2 bottom of Column (e)   | <u>\$363,360</u>          |
| 3           | Facility leasehold or rental payment paid by provider during fiscal year<br>(including related payments such as lease insurance) | <u>\$0</u>                |
| 4           | <b>TOTAL AMOUNT REQUIRED FOR LONG-TERM DEBT RESERVE:</b>   | <b><u>\$1,914,525</u></b> |

**PROVIDER:** Northern California Presbyterian Homes & Services, Inc.

**FORM 5-4  
CALCULATION OF NET OPERATING EXPENSES**

| Line | Amounts   | TOTAL        |
|------|---|--------------|
| 1    | Total operating expenses from financial statements  | \$28,083,361 |
| 2    | Deductions:   |              |
|      | a. Interest paid on long-term debt (see instructions)   | \$1,002,360  |
|      | b. Credit enhancement premiums paid for long-term debt (see instructions)                                       |              |
|      | c. Depreciation   | \$3,589,495  |
|      | d. Amortization   |              |
|      | e. Revenues received during the fiscal year for services to persons who did not have a continuing care contract |              |
|      | f. Extraordinary expenses approved by the Department  |              |
| 3    | Total Deductions  | \$4,591,855  |
| 4    | Net Operating Expenses  | \$23,491,506 |
| 5    | Divide Line 4 by 365 and enter the result.  | \$64,360     |
| 6    | Multiply Line 5 by 75 and enter the result. This is the provider's operating expense reserve amount.            | \$4,827,022  |

**PROVIDER:** Northern California Presbyterian Homes & Services, Inc.  
**COMMUNITY:** Sequoias - San Francisco

**FORM 5-4  
CALCULATION OF NET OPERATING EXPENSES**

| Line | Amounts   | TOTAL                     |
|------|---|---------------------------|
| 1    | Total operating expenses from financial statements  | <u>\$26,567,097</u>       |
| 2    | Deductions:   |                           |
|      | a. Interest paid on long-term debt (see instructions)   | <u>\$640,636</u>          |
|      | b. Credit enhancement premiums paid for long-term debt (see instructions)                                       |                           |
|      | c. Depreciation   | <u>\$2,454,805</u>        |
|      | d. Amortization   |                           |
|      | e. Revenues received during the fiscal year for services to persons who did not have a continuing care contract |                           |
|      | f. Extraordinary expenses approved by the Department  |                           |
| 3    | Total Deductions  | <u>\$3,095,441</u>        |
| 4    | Net Operating Expenses  | <u>\$23,471,656</u>       |
| 5    | Divide Line 4 by 365 and enter the result.  | <u>\$64,306</u>           |
| 6    | <b>Multiply Line 5 by 75 and enter the result.</b> This is the provider's operating expense reserve amount.     | <u><u>\$4,822,943</u></u> |

**PROVIDER:** Northern California Presbyterian Homes & Services, Inc.

**COMMUNITY:** Sequoias - Portola Valley

**FORM 5-4  
CALCULATION OF NET OPERATING EXPENSES**

| Line | Amounts   | TOTAL        |
|------|---|--------------|
| 1    | Total operating expenses from financial statements  | \$23,121,578 |
| 2    | Deductions:   |              |
|      | a. Interest paid on long-term debt (see instructions)   | \$725,513    |
|      | b. Credit enhancement premiums paid for long-term debt (see instructions)                                       |              |
|      | c. Depreciation   | \$2,294,081  |
|      | d. Amortization   |              |
|      | e. Revenues received during the fiscal year for services to persons who did not have a continuing care contract |              |
|      | f. Extraordinary expenses approved by the Department  |              |
| 3    | Total Deductions  | \$3,019,594  |
| 4    | Net Operating Expenses  | \$20,101,984 |
| 5    | Divide Line 4 by 365 and enter the result.  | \$55,074     |
| 6    | <b>Multiply Line 5 by 75 and enter the result.</b> This is the provider's operating expense reserve amount.     | \$4,130,545  |

**PROVIDER:** Northern California Presbyterian Homes & Services, Inc.  
**COMMUNITY:** Tamalpais

**FORM 5-5  
ANNUAL RESERVE CERTIFICATION**

Provider Name: Northern California Presbyterian Homes & Services, Inc.  
 Fiscal Year Ended: 12/31/2015

We have reviewed our debt service reserve and operating expense reserve requirements as of, and for the period ended 12/31/2015 and are in compliance with those requirements.

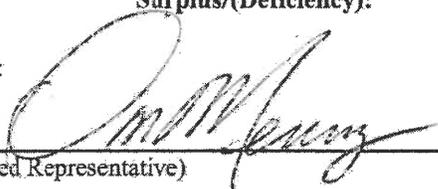
Our liquid reserve requirements, computed using the audited financial statements for the fiscal year are as follows:

|   | <u>Amount</u>       |
|---|---------------------|
| [1] Debt Service Reserve Amount         | <u>\$1,914,525</u>  |
| [2] Operating Expense Reserve Amount    | <u>\$13,780,510</u> |
| [3] <b>Total Liquid Reserve Amount:</b> | <u>\$15,695,035</u> |

Qualifying assets sufficient to fulfill the above requirements are held as follows:

| <u>Qualifying Asset Description</u>        | <u>Amount</u>               |                          |
|--|-----------------------------|--------------------------|
|  | <u>Debt Service Reserve</u> | <u>Operating Reserve</u> |
| [4] Cash and Cash Equivalents              | <u>\$7,927,997</u>          | <u>\$7,927,997</u>       |
| [5] Investment Securities                  | <u>\$11,453,742</u>         | <u>\$11,453,742</u>      |
| [6] Equity Securities                      | <u>\$16,276,375</u>         | <u>\$16,276,375</u>      |
| [7] Unused/Available Lines of Credit       |                             |                          |
| [8] Unused/Available Letters of Credit     |                             |                          |
| [9] Debt Service Reserve                   |                             | (not applicable)         |
| [10] Other:                                |                             |                          |
| <u>(describe qualifying asset)</u>         |                             |                          |
| <b>Listed for Reserve Obligation:</b> [11] | <u>\$35,658,113</u>         | [12] <u>\$35,658,113</u> |
| <b>Reserve Obligation Amount:</b> [13]     | <u>\$1,914,525</u>          | [14] <u>\$13,780,510</u> |
| <b>Surplus/(Deficiency):</b> [15]          | <u>\$33,743,588</u>         | [16] <u>\$21,877,603</u> |

Signature: \_\_\_\_\_



(Authorized Representative)

Date: 4/29/2016

VP of Finance  
(Title)

**Northern California Presbyterian Homes and Services, Inc.**

**Form 5-5**

**Additional Disclosures**

**Status Description and Amount of Reserves:**

NCPHS's reserves consist of cash and cash equivalents of \$4,120,926 and marketable securities of \$71,319,708 totaling \$75,440,634. NCPHS targets an allocation of approximately 50% for equity investments for its marketable securities.

**Per capita costs**

The per capita cash cost of care excluding interest and depreciation expense for NCPHS's facilities for 2015 was as follows:

|                         |          |
|-------------------------|----------|
| Sequoias San Francisco  | \$70,545 |
| Sequoias Portola Valley | \$77,464 |
| Tamalpais               | \$66,016 |

**Funds accumulated for specific projects and/or contingencies**

NCPHS had accumulated cash and marketable securities totaling \$75,440,634 as of December 31, 2015. While \$67,295,751 of these funds have not been designated for specific needs or projects, they are generally available to respond to contingencies; provide funding for projects which are internally financed and support NCPHS's efforts to grow and serve more seniors consistent with its tax exempt purpose.

In 2015, NCPHS's cash flow from operations including entrance fees was sufficient to cover its activities so accumulated cash and marketable securities were not required to fund projects. Projects in excess of \$250,000 completed in 2015 were as follows:

**Sequoias San Francisco**

|                       |             |
|-----------------------|-------------|
| Apartment renovations | \$ 1,329,00 |
|-----------------------|-------------|

Sequoias Portola Valley

|   |            |
|---|------------|
| Apartment renovations                       | \$ 449,300 |
| Roof replacement main bldg<br>& Hanson Hall | \$ 268,208 |

Tamalpais

|                             |              |
|-----------------------------|--------------|
| Chiller replacement         | \$ 1,275,222 |
| Exterior Wall Waterproofing | \$ 582,778   |

Projects included in the 2016 capital budget which are greater than \$250,000 include the following:

Sequoias San Francisco

|                            |              |
|----------------------------|--------------|
| Staff served buffet line   | \$ 1,559,270 |
| New commercial laundry     | \$ 1,394,041 |
| Apartment renovations      | \$ 1,000,000 |
| Replace air cooled chiller | \$ 349,776   |
| Rotunda design             | \$ 270,705   |

Sequoias Portola Valley

|                               |              |
|-------------------------------|--------------|
| Master plan construction      | \$ 2,000,000 |
| Apartment renovations         | \$ 518,000   |
| Health center kitchen remodel | \$ 500,000   |
| Lower parking lots            | \$ 275,000   |

Tamalpais

|                             |              |
|-----------------------------|--------------|
| Electrical system upgrade   | \$ 5,000,000 |
| AL, MC renovation expansion | \$ 1,000,000 |
| IL exterior painting        | \$ 513,299   |
| Dining room renovation      | \$ 500,000   |

NCPHS completed a financing in 2015 to refinance outstanding debt and provide funding for the SSF electrical, Tam chiller and Tam electrical projects.

**Northern California Presbyterian Homes and Services, Inc.**  
**Note 1 to the Continuing Care Reserve Report (Part 5)**  
**For the year ended December 31, 2015**

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The continuing care reserve report included in Part 5, has been prepared in accordance with the report preparation provisions of the California Health and Welfare Code (the Code), Section 1792.

Section 1792 of the Code indicates that the Organization should maintain at all times qualifying assets as a liquid reserve in an amount that equals or exceeds the sum of the following:

- The amount the provider is required to hold as a debt service reserve under Section 1792.3
- The amount the provider must hold as an operating expense reserve under Section 1792.4.

In accordance with the Code, the Organization has computed its liquid reserve requirement as of December 31, 2015, the Organization's most recent fiscal year end, and the reserve is based on audited financial statements for the period.

## **Part 6**

**Continuing Care Retirement Community  
Disclosure Statement  
General Information**

Date Prepared: 4/29/2016

FACILITY NAME: The Sequoias - San Francisco  
 ADDRESS: 1400 Geary Boulevard, San Francisco, California ZIP CODE: 94109 PHONE: 415-922-9700  
 PROVIDER NAME: NCPHS, Inc. FACILITY OPERATOR: NCPHS, Inc.  
 RELATED FACILITIES: Six related facilities RELIGIOUS AFFILIATION: None  
 YEAR # OF  SINGLE  MULTI- MILES TO SHOPPING CTR: <1  
 OPENED: 1969 ACRES: 5 STORY STORY  OTHER: \_\_\_\_\_ MILES TO HOSPITAL: 1

**NUMBER OF UNITS:**

|   |                                      |
|---|--------------------------------------|
| <b>RESIDENTIAL LIVING</b>                   | <b>HEALTH CARE</b>                   |
| APARTMENTS — STUDIO: <u>63</u>              | ASSISTED LIVING: <u>18</u>           |
| APARTMENTS — 1 BDRM: <u>139</u>             | SKILLED NURSING: <u>50</u>           |
| APARTMENTS — 2 BDRM: <u>68</u>              | SPECIAL CARE: <u>19</u>              |
| COTTAGES/HOUSES: <u>0</u>                   | DESCRIPTION: <u>&gt; Memory Care</u> |
| RLU OCCUPANCY (%) AT YEAR END: <u>93.7%</u> | <u>&gt;</u>                          |

TYPE OF OWNERSHIP:  NOT-FOR-PROFIT  FOR-PROFIT ACCREDITED?:  YES  NO BY: CARF

FORM OF CONTRACT:  CONTINUING CARE  LIFE CARE  ENTRANCE FEE  FEE FOR SERVICE  
 (Check all that apply)  ASSIGNMENT OF ASSETS  EQUITY  MEMBERSHIP  RENTAL

REFUND PROVISIONS: (Check all that apply)  90%  75%  50%  FULLY AMORTIZED  OTHER: \_\_\_\_\_

RANGE OF ENTRANCE FEES: \$ 119,400 - \$ 1,241,100 LONG-TERM CARE INSURANCE REQUIRED?  YES  NO

HEALTH CARE BENEFITS INCLUDED IN CONTRACT: All except Rx, dental, glasses, podiatry, psychiatry, and specified others

ENTRY REQUIREMENTS: MIN. AGE: 65 PRIOR PROFESSION: N/A OTHER: N/A

RESIDENT REPRESENTATIVE(S) TO THE BOARD (briefly describe their involvement): > Resident council presidents are invited to attend and  
> participate without vote

**FACILITY SERVICES AND AMENITIES**

| COMMON AREA AMENITIES             | AVAILABLE                           | FEE FOR SERVICE                     | SERVICES AVAILABLE                   | INCLUDED IN FEE                     | FOR EXTRA CHARGE                    |
|-----------------------------------|-------------------------------------|-------------------------------------|--------------------------------------|-------------------------------------|-------------------------------------|
| BEAUTY/BARBER SHOP                | <input type="checkbox"/>            | <input checked="" type="checkbox"/> | HOUSEKEEPING ( <u>4</u> TIMES/MONTH) | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| BILLIARD ROOM                     | <input checked="" type="checkbox"/> | <input type="checkbox"/>            | MEALS ( <u>1-3</u> /DAY)             | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| BOWLING GREEN                     | <input type="checkbox"/>            | <input type="checkbox"/>            | SPECIAL DIETS AVAILABLE              | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| CARD ROOMS                        | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |                                      |                                     |                                     |
| CHAPEL                            | <input checked="" type="checkbox"/> | <input type="checkbox"/>            | 24-HOUR EMERGENCY RESPONSE           | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| COFFEE SHOP                       | <input type="checkbox"/>            | <input checked="" type="checkbox"/> | ACTIVITIES PROGRAM                   | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| CRAFT ROOMS                       | <input checked="" type="checkbox"/> | <input type="checkbox"/>            | ALL UTILITIES EXCEPT PHONE           | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| EXERCISE ROOM                     | <input checked="" type="checkbox"/> | <input type="checkbox"/>            | APARTMENT MAINTENANCE                | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| GOLF COURSE ACCESS                | <input type="checkbox"/>            | <input type="checkbox"/>            | CABLE TV                             | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| LIBRARY                           | <input checked="" type="checkbox"/> | <input type="checkbox"/>            | LINENS FURNISHED                     | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| PUTTING GREEN                     | <input type="checkbox"/>            | <input type="checkbox"/>            | LINENS LAUNDERED                     | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| SHUFFLEBOARD                      | <input type="checkbox"/>            | <input type="checkbox"/>            | MEDICATION MANAGEMENT                | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| SPA                               | <input type="checkbox"/>            | <input type="checkbox"/>            | NURSING/WELLNESS CLINIC              | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| SWIMMING POOL-INDOOR              | <input type="checkbox"/>            | <input type="checkbox"/>            | PERSONAL HOME CARE                   | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| SWIMMING POOL-OUTDOOR             | <input type="checkbox"/>            | <input type="checkbox"/>            | TRANSPORTATION-PERSONAL              | <input type="checkbox"/>            | <input checked="" type="checkbox"/> |
| TENNIS COURT                      | <input type="checkbox"/>            | <input type="checkbox"/>            | TRANSPORTATION-PREARRANGED           | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| WORKSHOP                          | <input checked="" type="checkbox"/> | <input type="checkbox"/>            | OTHER <u>Medical Supplies</u>        | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| OTHER <u>Library, Art Gallery</u> | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |                                      |                                     |                                     |

All providers are required by Health and Safety Code section 1789.1 to provide this report to prospective residents before executing a deposit agreement or continuing care contract, or receiving any payment. Many communities are part of multi-facility operations which may influence financial reporting. Consumers are encouraged to ask questions of the continuing care retirement community that they are considering and to seek advice from professional advisors.

PROVIDER NAME: NCPHS, Inc.

**OTHER CCRCs**

The Sequoias - San Francisco

**LOCATION (City, State)**

San Francisco, California

**PHONE (with area code)**

415-922-9700

The Sequoias - Portola Valley

Portola Valley, California

650-851-1501

The Tamalpais

Greenbrae, California

415-461-2300

**MULTI-LEVEL RETIREMENT COMMUNITIES**

The Woods

**LOCATION (City, State)**

Little River, California

**PHONE (with area code)**

707-937-0294

**FREE-STANDING SKILLED NURSING**

**LOCATION (City, State)**

**PHONE (with area code)**

**SUBSIDIZED SENIOR HOUSING**

Western Park Apartments

**LOCATION (City, State)**

San Francisco, California

**PHONE (with area code)**

415-922-5436

Eastern Park Apartments

San Francisco, California

415-776-0114

Town Park Towers

San Jose, California

408-288-8750

**NOTE: PLEASE INDICATE IF THE FACILITY IS A LIFE CARE FACILITY.**

PROVIDER NAME: NCPHS, Inc.

|  | <u>2012</u> | <u>2013</u> | <u>2014</u> | <u>2015</u> |
|--|-------------|-------------|-------------|-------------|
| <b>INCOME FROM ONGOING OPERATIONS</b>  |             |             |             |             |
| <b>OPERATING INCOME</b>  |             |             |             |             |
| (Excluding amortization of entrance fee income)                              | \$65,484    | \$71,927    | \$74,518    | \$73,496    |
| <b>LESS OPERATING EXPENSES</b>   |             |             |             |             |
| (Excluding depreciation, amortization, and interest)                         | 71,408      | 75,872      | 75,470      | 79,791      |
| <b>NET INCOME FROM OPERATIONS</b>  | (5,924)     | (3,945)     | (952)       | (6,295)     |
| <b>LESS INTEREST EXPENSE</b>   | 2,293       | 2,296       | 2,533       | 3,629       |
| <b>PLUS CONTRIBUTIONS</b>  | 2,094       | 4,132       | 1,799       | 1,974       |
| <b>PLUS NON-OPERATING INCOME (EXPENSES)</b>                                  |             |             |             |             |
| (excluding extraordinary items)  | 3,685       | 16,852      | (18,142)    | 13,548      |
| <b>NET INCOME (LOSS) BEFORE ENTRANCE FEES, DEPRECIATION AND AMORTIZATION</b> | \$(2,438)   | \$14,743    | \$(19,828)  | \$5,598     |
| <b>NET CASH FLOW FROM ENTRANCE FEES</b>                                      |             |             |             |             |
| (Total Deposits Less Refunds)  | \$23,067    | \$16,675    | \$21,370    | \$22,170    |

\*\*\*\*\*  
**DESCRIPTION OF SECURED DEBT** *(as of most recent fiscal year and)*

| <u>LENDER</u> | <u>OUTSTANDING BALANCE</u> | <u>INTEREST RATE</u> | <u>DATE OF ORIGINATION</u> | <u>DATE OF MATURITY</u> | <u>AMORTIZATION PERIOD</u> |
|---------------|----------------------------|----------------------|----------------------------|-------------------------|----------------------------|
| CHFFA         | \$70,326,532               | 2.00-5.00%           | 2015                       | 2044                    | 30 years                   |
| Citibank      | \$15,390,574               | 5.31%                | 2015                       | 2045                    | 30 years                   |
| Citibank      | \$18,464,545               | Variable             | 2017                       | 2052                    | 35 years                   |

\*\*\*\*\*  
**FINANCIAL RATIOS** *(see next page for ratio formulas)*

|                                    | <b>2013 CCAC Medians<br/>50<sup>th</sup> Percentile<br/><i>(optional)</i></b> | <u>2013</u> | <u>2014</u> | <u>2015</u> |
|------------------------------------|---|-------------|-------------|-------------|
| <b>DEBT TO ASSET RATIO</b>         |   | 30.89%      | 34.09%      | 42.53%      |
| <b>OPERATING RATIO</b>             |   | 107.77%     | 104.17%     | 110.36%     |
| <b>DEBT SERVICE COVERAGE RATIO</b> |   | 2.59        | 3.85        | 3.04        |
| <b>DAYS CASH ON HAND RATIO</b>     |   | 278         | 261         | 425         |

\*\*\*\*\*  
**HISTORICAL MONTHLY SERVICE FEES** *(Average Fee and Change Percentage)*

|                 | <u>2012</u> | <u>%</u> | <u>2013</u> | <u>%</u> | <u>2014</u> | <u>%</u> | <u>2015</u> |
|-----------------|-------------|----------|-------------|----------|-------------|----------|-------------|
| STUDIO          | \$3,537     | 3.8%     | \$3,670     | 3.7%     | \$3,805     | 4.0%     | \$3,956     |
| ONE BEDROOM     | \$3,980     | 3.7%     | \$4,129     | 3.7%     | \$4,281     | 3.9%     | \$4,450     |
| TWO BEDROOM     | \$6,682     | 3.8%     | \$6,935     | 3.9%     | \$7,206     | 4.0%     | \$7,492     |
| COTTAGE/HOUSE   |             |          |             |          |             |          |             |
| ASSISTED LIVING |             |          |             |          |             |          |             |
| SKILLED NURSING |             |          |             |          |             |          |             |
| SPECIAL CARE    |             |          |             |          |             |          |             |

\*\*\*\*\*  
**COMMENTS FROM PROVIDER:** >

> \_\_\_\_\_  
 > \_\_\_\_\_  
 > \_\_\_\_\_

PROVIDER NAME: NCPHS, Inc.

|  | 2012 | 2013 | 2014 | 2015 |
|--|------|------|------|------|
| <b>INCOME FROM ONGOING OPERATIONS</b>  |      |      |      |      |
| <b>OPERATING INCOME</b><br>(Excluding amortization of entrance fee income)             |      |      |      |      |
| <b>LESS OPERATING EXPENSES</b><br>(Excluding depreciation, amortization, and interest) |      |      |      |      |
| <b>NET INCOME FROM OPERATIONS</b>  |      |      |      |      |
| <b>LESS INTEREST EXPENSE</b>   |      |      |      |      |
| <b>PLUS CONTRIBUTIONS</b>  |      |      |      |      |
| <b>PLUS NON-OPERATING INCOME (EXPENSES)</b><br>(excluding extraordinary items)         |      |      |      |      |
| <b>NET INCOME (LOSS) BEFORE ENTRANCE FEES, DEPRECIATION AND AMORTIZATION</b>           |      |      |      |      |
| <b>NET CASH FLOW FROM ENTRANCE FEES</b><br>(Total Deposits Less Refunds)               |      |      |      |      |

**DESCRIPTION OF SECURED DEBT** (as of most recent fiscal year end)

| LENDER | OUTSTANDING BALANCE | INTEREST RATE | DATE OF ORIGINATION | DATE OF MATURITY | AMORTIZATION PERIOD |
|--------|---------------------|---------------|---------------------|------------------|---------------------|
| HUD    | \$2,227,588         | 6.90%         | 1980                | 2020             | 40 years            |
|        |                     |               |                     |                  |                     |
|        |                     |               |                     |                  |                     |

**FINANCIAL RATIOS** (see next page for ratio formulas)

|                             | 2013 CCAC Medians<br>50 <sup>th</sup> Percentile<br>(optional) | 2013 | 2014 | 2015 |
|-----------------------------|--|------|------|------|
| DEBT TO ASSET RATIO         |  |      |      |      |
| OPERATING RATIO             |  |      |      |      |
| DEBT SERVICE COVERAGE RATIO |  |      |      |      |
| DAYS CASH ON HAND RATIO     |  |      |      |      |

**HISTORICAL MONTHLY SERVICE FEES** (Average Fee and Change Percentage)

|                 | 2012 | % | 2013 | % | 2014 | % | 2015 |
|-----------------|------|---|------|---|------|---|------|
| STUDIO          |      |   |      |   |      |   |      |
| ONE BEDROOM     |      |   |      |   |      |   |      |
| TWO BEDROOM     |      |   |      |   |      |   |      |
| COTTAGE/HOUSE   |      |   |      |   |      |   |      |
| ASSISTED LIVING |      |   |      |   |      |   |      |
| SKILLED NURSING |      |   |      |   |      |   |      |
| SPECIAL CARE    |      |   |      |   |      |   |      |

**COMMENTS FROM PROVIDER:** >

> \_\_\_\_\_  
 > \_\_\_\_\_  
 > \_\_\_\_\_

PROVIDER NAME: NCPHS, Inc.

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**FINANCIAL RATIO FORMULAS**

**LONG-TERM DEBT TO TOTAL ASSETS RATIO**

$$\frac{\text{Long-Term Debt, less Current Portion}}{\text{Total Assets}}$$

**OPERATING RATIO**

$$\frac{\begin{array}{l} \text{Total Operating Expenses} \\ - \text{ Depreciation Expense} \\ - \text{ Amortization Expense} \end{array}}{\text{Total Operating Revenues} - \text{Amortization of Deferred Revenue}}$$

**DEBT SERVICE COVERAGE RATIO**

$$\frac{\begin{array}{l} \text{Total Excess of Revenues over Expenses} \\ + \text{ Interest, Depreciation, and Amortization Expenses} \\ \text{Amortization of Deferred Revenue} + \text{ Net Proceeds from Entrance Fees} \end{array}}{\text{Annual Debt Service}}$$

**DAYS CASH ON HAND RATIO**

$$\frac{\begin{array}{l} \text{Unrestricted Current Cash \& Investments} \\ + \text{ Unrestricted Non-Current Cash \& Investments} \end{array}}{(\text{Operating Expenses} - \text{Depreciation} - \text{Amortization})/365}$$

**NOTE:** These formulas are also used by the Continuing Care Accreditation Commission. For each formula, that organization also publishes annual median figures for certain continuing care retirement communities.

**Continuing Care Retirement Community  
Disclosure Statement  
General Information**

Date Prepared: 4/29/2016

FACILITY NAME: The Sequoias - Portola Valley  
 ADDRESS: 501 Portola Road, Portola Valley, California ZIP CODE: 94028 PHONE: 650-851-1501  
 PROVIDER NAME: NCPHS, Inc. FACILITY OPERATOR: NCPHS, Inc.  
 RELATED FACILITIES: Six related facilities RELIGIOUS AFFILIATION: None  
 YEAR 1961 # OF 42  SINGLE  MULTI-  
 OPENED: 1961 ACRES: 42 STORY          STORY  OTHER:          MILES TO SHOPPING CTR: 4  
 MILES TO HOSPITAL: 6.2

NUMBER OF UNITS: **RESIDENTIAL LIVING** **HEALTH CARE**  
 APARTMENTS — STUDIO: 23 ASSISTED LIVING: 26  
 APARTMENTS — 1 BDRM: 116 SKILLED NURSING: 43  
 APARTMENTS — 2 BDRM: 66 SPECIAL CARE: 18  
 COTTAGES/HOUSES: 2 DESCRIPTION: > Memory Care  
 RLU OCCUPANCY (%) AT YEAR END: 98.1% >         

TYPE OF OWNERSHIP:  NOT-FOR-PROFIT  FOR-PROFIT ACCREDITED?:  YES  NO BY: CCAC

FORM OF CONTRACT:  CONTINUING CARE  LIFE CARE  ENTRANCE FEE  FEE FOR SERVICE  
 (Check all that apply)  ASSIGNMENT OF ASSETS  EQUITY  MEMBERSHIP  RENTAL

REFUND PROVISIONS: (Check all that apply)  90%  75%  50%  FULLY AMORTIZED  OTHER:         

RANGE OF ENTRANCE FEES: \$ 81,800 - \$ 1,440,300 LONG-TERM CARE INSURANCE REQUIRED?  YES  NO

HEALTH CARE BENEFITS INCLUDED IN CONTRACT: All except Rx, dental, glasses, podiatry, psychiatry, and specified others

ENTRY REQUIREMENTS: MIN. AGE: 65 PRIOR PROFESSION: N/A OTHER: N/A

RESIDENT REPRESENTATIVE(S) TO THE BOARD (briefly describe their involvement): > Resident council presidents are invited to attend and  
 > participate without vote

| FACILITY SERVICES AND AMENITIES |                                     |                                     |                                      |                                     |                                     |
|---------------------------------|-------------------------------------|-------------------------------------|--------------------------------------|-------------------------------------|-------------------------------------|
| COMMON AREA AMENITIES           | AVAILABLE                           | FEE FOR SERVICE                     | SERVICES AVAILABLE                   | INCLUDED IN FEE                     | FOR EXTRA CHARGE                    |
| BEAUTY/BARBER SHOP              | <input type="checkbox"/>            | <input checked="" type="checkbox"/> | HOUSEKEEPING ( <u>4</u> TIMES/MONTH) | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| BILLIARD ROOM                   | <input checked="" type="checkbox"/> | <input type="checkbox"/>            | MEALS ( <u>1-3</u> /DAY)             | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| BOWLING GREEN                   | <input checked="" type="checkbox"/> | <input type="checkbox"/>            | SPECIAL DIETS AVAILABLE              | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| CARD ROOMS                      | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |                                      |                                     |                                     |
| CHAPEL                          | <input type="checkbox"/>            | <input type="checkbox"/>            | 24-HOUR EMERGENCY RESPONSE           | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| COFFEE SHOP                     | <input type="checkbox"/>            | <input checked="" type="checkbox"/> | ACTIVITIES PROGRAM                   | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| CRAFT ROOMS                     | <input checked="" type="checkbox"/> | <input type="checkbox"/>            | ALL UTILITIES EXCEPT PHONE           | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| EXERCISE ROOM                   | <input checked="" type="checkbox"/> | <input type="checkbox"/>            | APARTMENT MAINTENANCE                | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| GOLF COURSE ACCESS              | <input type="checkbox"/>            | <input type="checkbox"/>            | CABLE TV                             | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| LIBRARY                         | <input checked="" type="checkbox"/> | <input type="checkbox"/>            | LINENS FURNISHED                     | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| PUTTING GREEN                   | <input checked="" type="checkbox"/> | <input type="checkbox"/>            | LINENS LAUNDERED                     | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| SHUFFLEBOARD                    | <input checked="" type="checkbox"/> | <input type="checkbox"/>            | MEDICATION MANAGEMENT                | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| SPA                             | <input checked="" type="checkbox"/> | <input type="checkbox"/>            | NURSING/WELLNESS CLINIC              | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| SWIMMING POOL-INDOOR            | <input checked="" type="checkbox"/> | <input type="checkbox"/>            | PERSONAL HOME CARE                   | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| SWIMMING POOL-OUTDOOR           | <input type="checkbox"/>            | <input type="checkbox"/>            | TRANSPORTATION-PERSONAL              | <input type="checkbox"/>            | <input checked="" type="checkbox"/> |
| TENNIS COURT                    | <input type="checkbox"/>            | <input type="checkbox"/>            | TRANSPORTATION-PREARRANGED           | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| WORKSHOP                        | <input checked="" type="checkbox"/> | <input type="checkbox"/>            | OTHER <u>Medical Supplies</u>        | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| OTHER <u>Resident Garden</u>    | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |                                      |                                     |                                     |

All providers are required by Health and Safety Code section 1789.1 to provide this report to prospective residents before executing a deposit agreement or continuing care contract, or receiving any payment. Many communities are part of multi-facility operations which may influence financial reporting. Consumers are encouraged to ask questions of the continuing care retirement community that they are considering and to seek advice from professional advisors.

PROVIDER NAME: NCPHS, Inc.

| <u>OTHER CCRCs</u>            | <u>LOCATION (City, State)</u> | <u>PHONE (with area code)</u> |
|-------------------------------|-------------------------------|-------------------------------|
| The Sequoias - San Francisco  | San Francisco, California     | 415-922-9700                  |
| The Sequoias - Portola Valley | Portola Valley, California    | 650-851-1501                  |
| The Tamalpais                 | Greenbrae, California         | 415-461-2300                  |
|                               |                               |                               |
|                               |                               |                               |
|                               |                               |                               |
|                               |                               |                               |
|                               |                               |                               |
|                               |                               |                               |
|                               |                               |                               |

| <u>MULTI-LEVEL RETIREMENT COMMUNITIES</u> | <u>LOCATION (City, State)</u> | <u>PHONE (with area code)</u> |
|---|-------------------------------|-------------------------------|
| The Woods                                 | Little River, California      | 707-937-0294                  |
|   |                               |                               |
|   |                               |                               |
|   |                               |                               |

| <u>FREE-STANDING SKILLED NURSING</u> | <u>LOCATION (City, State)</u> | <u>PHONE (with area code)</u> |
|--------------------------------------|-------------------------------|-------------------------------|
|                                      |                               |                               |
|                                      |                               |                               |
|                                      |                               |                               |

| <u>SUBSIDIZED SENIOR HOUSING</u> | <u>LOCATION (City, State)</u> | <u>PHONE (with area code)</u> |
|----------------------------------|-------------------------------|-------------------------------|
| Western Park Apartments          | San Francisco, California     | 415-922-5436                  |
| Eastern Park Apartments          | San Francisco, California     | 415-776-0114                  |
| Town Park Towers                 | San Jose, California          | 408-288-8750                  |
|                                  |                               |                               |

NOTE: PLEASE INDICATE IF THE FACILITY IS A LIFE CARE FACILITY.

PROVIDER NAME: NCPHS, Inc.

|  | <u>2012</u> | <u>2013</u> | <u>2014</u> | <u>2015</u> |
|--|-------------|-------------|-------------|-------------|
| <b>INCOME FROM ONGOING OPERATIONS</b>  |             |             |             |             |
| <b>OPERATING INCOME</b><br>(Excluding amortization of entrance fee income)             | \$65,484    | \$71,927    | \$74,518    | \$73,496    |
| <b>LESS OPERATING EXPENSES</b><br>(Excluding depreciation, amortization, and interest) | 71,408      | 75,872      | 75,470      | 79,791      |
| <b>NET INCOME FROM OPERATIONS</b>  | (5,924)     | (3,945)     | (952)       | (6,295)     |
| <b>LESS INTEREST EXPENSE</b>   | 2,293       | 2,296       | 2,533       | 3,629       |
| <b>PLUS CONTRIBUTIONS</b>  | 2,094       | 4,132       | 1,799       | 1,974       |
| <b>PLUS NON-OPERATING INCOME (EXPENSES)</b><br>(excluding extraordinary items)         | 3,685       | 16,852      | (18,142)    | 13,548      |
| <b>NET INCOME (LOSS) BEFORE ENTRANCE FEES, DEPRECIATION AND AMORTIZATION</b>           | \$(2,438)   | \$14,743    | \$(19,828)  | \$5,598     |
| <b>NET CASH FLOW FROM ENTRANCE FEES</b><br>(Total Deposits Less Refunds)               | \$23,067    | \$16,675    | \$21,370    | \$22,170    |

.....  
**DESCRIPTION OF SECURED DEBT** *(as of most recent fiscal year end)*

| <u>LENDER</u> | <u>OUTSTANDING BALANCE</u> | <u>INTEREST RATE</u> | <u>DATE OF ORIGINATION</u> | <u>DATE OF MATURITY</u> | <u>AMORTIZATION PERIOD</u> |
|---------------|----------------------------|----------------------|----------------------------|-------------------------|----------------------------|
| CHFFA         | \$70,326,532               | 2.90-5.00%           | 2015                       | 2044                    | 30 years                   |
| Citibank      | \$15,390,574               | 5.81%                | 2015                       | 2045                    | 30 years                   |
| Citibank      | \$18,464,545               | Variable             | 2017                       | 2052                    | 35 years                   |

.....  
**FINANCIAL RATIOS** *(see next page for ratio formulas)*

|                                    | <u>2013 CCAC Medians<br/>50<sup>th</sup> Percentile<br/>(optional)</u> | <u>2013</u> | <u>2014</u> | <u>2015</u> |
|------------------------------------|--|-------------|-------------|-------------|
| <b>DEBT TO ASSET RATIO</b>         |  | 30.89%      | 34.09%      | 42.53%      |
| <b>OPERATING RATIO</b>             |  | 107.77%     | 104.17%     | 110.36%     |
| <b>DEBT SERVICE COVERAGE RATIO</b> |  | 2.59        | 3.85        | 3.04        |
| <b>DAYS CASH ON HAND RATIO</b>     |  | 278         | 261         | 425         |

.....  
**HISTORICAL MONTHLY SERVICE FEES** *(Average Fee and Change Percentage)*

|                 | <u>2012</u> | <u>%</u> | <u>2013</u> | <u>%</u> | <u>2014</u> | <u>%</u> | <u>2015</u> |
|-----------------|-------------|----------|-------------|----------|-------------|----------|-------------|
| STUDIO          | \$3,405     | 3.0%     | \$3,506     | 0.7%     | \$3,530     | 2.7%     | \$3,626     |
| ONE BEDROOM     | \$4,150     | 3.1%     | \$4,277     | 1.3%     | \$4,331     | 2.8%     | \$4,451     |
| TWO BEDROOM     | \$7,332     | 3.1%     | \$7,559     | 1.1%     | \$7,639     | 2.8%     | \$7,853     |
| COTTAGE/HOUSE   | \$9,361     | 3.1%     | \$9,650     | 1.7%     | \$9,810     | 2.8%     | \$10,084    |
| ASSISTED LIVING |             |          |             |          |             |          |             |
| SKILLED NURSING |             |          |             |          |             |          |             |
| SPECIAL CARE    |             |          |             |          |             |          |             |

.....  
**COMMENTS FROM PROVIDER:** >

> \_\_\_\_\_  
 > \_\_\_\_\_  
 > \_\_\_\_\_

PROVIDER NAME: NCPHS, Inc.

|  | 2012 | 2013 | 2014 | 2015 |
|--|------|------|------|------|
| <b>INCOME FROM ONGOING OPERATIONS</b>  |      |      |      |      |
| <b>OPERATING INCOME</b><br>(Excluding amortization of entrance fee income)             |      |      |      |      |
| <b>LESS OPERATING EXPENSES</b><br>(Excluding depreciation, amortization, and interest) |      |      |      |      |
| <b>NET INCOME FROM OPERATIONS</b>  |      |      |      |      |
| <b>LESS INTEREST EXPENSE</b>   |      |      |      |      |
| <b>PLUS CONTRIBUTIONS</b>  |      |      |      |      |
| <b>PLUS NON-OPERATING INCOME (EXPENSES)</b><br>(excluding extraordinary items)         |      |      |      |      |
| <b>NET INCOME (LOSS) BEFORE ENTRANCE FEES, DEPRECIATION AND AMORTIZATION</b>           |      |      |      |      |
| <b>NET CASH FLOW FROM ENTRANCE FEES</b><br>(Total Deposits Less Refunds)               |      |      |      |      |

\*\*\*\*\*  
**DESCRIPTION OF SECURED DEBT** (as of most recent fiscal year end)

| LENDER | OUTSTANDING BALANCE | INTEREST RATE | DATE OF ORIGATION | DATE OF MATURITY | AMORTIZATION PERIOD |
|--------|---------------------|---------------|-------------------|------------------|---------------------|
| HUD    | \$2,227,588         | 6.90%         | 1980              | 2020             | 40 years            |
|        |                     |               |                   |                  |                     |
|        |                     |               |                   |                  |                     |

\*\*\*\*\*  
**FINANCIAL RATIOS** (see next page for ratio formulas)

|                                    | 2013 CCAC Medians<br>50 <sup>th</sup> Percentile<br>(optional) | 2013 | 2014 | 2015 |
|------------------------------------|--|------|------|------|
| <b>DEBT TO ASSET RATIO</b>         |  |      |      |      |
| <b>OPERATING RATIO</b>             |  |      |      |      |
| <b>DEBT SERVICE COVERAGE RATIO</b> |  |      |      |      |
| <b>DAYS CASH ON HAND RATIO</b>     |  |      |      |      |

\*\*\*\*\*  
**HISTORICAL MONTHLY SERVICE FEES** (Average Fee and Change Percentage)

|                 | 2012 | % | 2013 | % | 2014 | % | 2015 |
|-----------------|------|---|------|---|------|---|------|
| STUDIO          |      |   |      |   |      |   |      |
| ONE BEDROOM     |      |   |      |   |      |   |      |
| TWO BEDROOM     |      |   |      |   |      |   |      |
| COTTAGE/HOUSE   |      |   |      |   |      |   |      |
| ASSISTED LIVING |      |   |      |   |      |   |      |
| SKILLED NURSING |      |   |      |   |      |   |      |
| SPECIAL CARE    |      |   |      |   |      |   |      |

\*\*\*\*\*  
**COMMENTS FROM PROVIDER:** >

> \_\_\_\_\_  
 > \_\_\_\_\_  
 > \_\_\_\_\_

PROVIDER NAME: NCPHS, Inc.

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**FINANCIAL RATIO FORMULAS**

**LONG-TERM DEBT TO TOTAL ASSETS RATIO**

$$\frac{\text{Long-Term Debt, less Current Portion}}{\text{Total Assets}}$$

**OPERATING RATIO**

$$\frac{\begin{array}{l} \text{Total Operating Expenses} \\ - \text{ Depreciation Expense} \\ - \text{ Amortization Expense} \end{array}}{\text{Total Operating Revenues} - \text{Amortization of Deferred Revenue}}$$

**DEBT SERVICE COVERAGE RATIO**

$$\frac{\begin{array}{l} \text{Total Excess of Revenues over Expenses} \\ + \text{ Interest, Depreciation, and Amortization Expenses} \\ \text{Amortization of Deferred Revenue} + \text{ Net Proceeds from Entrance Fees} \end{array}}{\text{Annual Debt Service}}$$

**DAYS CASH ON HAND RATIO**

$$\frac{\begin{array}{l} \text{Unrestricted Current Cash \& Investments} \\ + \text{ Unrestricted Non-Current Cash \& Investments} \end{array}}{(\text{Operating Expenses} - \text{Depreciation} - \text{Amortization})/365}$$

**NOTE:** These formulas are also used by the Continuing Care Accreditation Commission. For each formula, that organization also publishes annual median figures for certain continuing care retirement communities.

**Continuing Care Retirement Community  
Disclosure Statement  
General Information**

Date Prepared: 4/29/2016

FACILITY NAME: The Tamalpais  
 ADDRESS: 501 Via Casitas, Greenbrae, California ZIP CODE: 94904 PHONE: 415-461-2300  
 PROVIDER NAME: NCPHS, Inc. FACILITY OPERATOR: NCPHS, Inc.  
 RELATED FACILITIES: Six related facilities RELIGIOUS AFFILIATION: None  
 YEAR # OF  SINGLE  MULTI- MILES TO SHOPPING CTR: <1  
 OPENED: 1969 ACRES: 6 STORY STORY  OTHER: \_\_\_\_\_ MILES TO HOSPITAL: <1

NUMBER OF UNITS: **RESIDENTIAL LIVING** **HEALTH CARE**  
 APARTMENTS — STUDIO: 48 ASSISTED LIVING: 23  
 APARTMENTS — 1 BDRM: 153 SKILLED NURSING: 49  
 APARTMENTS — 2 BDRM: 31 SPECIAL CARE: 0  
 COTTAGES/HOUSES: 0 DESCRIPTION: > N/A  
 RLU OCCUPANCY (%) AT YEAR END: 94.4% > \_\_\_\_\_

TYPE OF OWNERSHIP:  NOT-FOR-PROFIT  FOR-PROFIT ACCREDITED?:  YES  NO BY: CARF/CCAC

FORM OF CONTRACT:  CONTINUING CARE  LIFE CARE  ENTRANCE FEE  FEE FOR SERVICE  
 (Check all that apply)  ASSIGNMENT OF ASSETS  EQUITY  MEMBERSHIP  RENTAL

REFUND PROVISIONS: (Check all that apply)  90%  75%  50%  FULLY AMORTIZED  OTHER: \_\_\_\_\_

RANGE OF ENTRANCE FEES: \$ 77,900 - \$ 858,100 LONG-TERM CARE INSURANCE REQUIRED?  YES  NO

HEALTH CARE BENEFITS INCLUDED IN CONTRACT: All except Rx, dental, glasses, podiatry, psychiatry, and specified others

ENTRY REQUIREMENTS: MIN. AGE: 65 PRIOR PROFESSION: N/A OTHER: N/A

RESIDENT REPRESENTATIVE(S) TO THE BOARD (briefly describe their involvement): > Resident council presidents are invited to attend and  
> participate without vote

| FACILITY SERVICES AND AMENITIES |                                     |                                     |                                      |                                     |                                     |
|---------------------------------|-------------------------------------|-------------------------------------|--------------------------------------|-------------------------------------|-------------------------------------|
| COMMON AREA AMENITIES           | AVAILABLE                           | FEE FOR SERVICE                     | SERVICES AVAILABLE                   | INCLUDED IN FEE                     | FOR EXTRA CHARGE                    |
| BEAUTY/BARBER SHOP              | <input type="checkbox"/>            | <input checked="" type="checkbox"/> | HOUSEKEEPING ( <u>4</u> TIMES/MONTH) | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| BILLIARD ROOM                   | <input checked="" type="checkbox"/> | <input type="checkbox"/>            | MEALS ( <u>1-3</u> /DAY)             | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| BOWLING GREEN                   | <input checked="" type="checkbox"/> | <input type="checkbox"/>            | SPECIAL DIETS AVAILABLE              | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| CARD ROOMS                      | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |                                      |                                     |                                     |
| CHAPEL                          | <input type="checkbox"/>            | <input type="checkbox"/>            | 24-HOUR EMERGENCY RESPONSE           | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| COFFEE SHOP                     | <input type="checkbox"/>            | <input checked="" type="checkbox"/> | ACTIVITIES PROGRAM                   | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| CRAFT ROOMS                     | <input checked="" type="checkbox"/> | <input type="checkbox"/>            | ALL UTILITIES EXCEPT PHONE           | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| EXERCISE ROOM                   | <input checked="" type="checkbox"/> | <input type="checkbox"/>            | APARTMENT MAINTENANCE                | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| GOLF COURSE ACCESS              | <input type="checkbox"/>            | <input type="checkbox"/>            | CABLE TV                             | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| LIBRARY                         | <input checked="" type="checkbox"/> | <input type="checkbox"/>            | LINENS FURNISHED                     | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| PUTTING GREEN                   | <input checked="" type="checkbox"/> | <input type="checkbox"/>            | LINENS LAUNDERED                     | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| SHUFFLEBOARD                    | <input checked="" type="checkbox"/> | <input type="checkbox"/>            | MEDICATION MANAGEMENT                | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| SPA                             | <input checked="" type="checkbox"/> | <input type="checkbox"/>            | NURSING/WELLNESS CLINIC              | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| SWIMMING POOL-INDOOR            | <input checked="" type="checkbox"/> | <input type="checkbox"/>            | PERSONAL HOME CARE                   | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| SWIMMING POOL-OUTDOOR           | <input type="checkbox"/>            | <input type="checkbox"/>            | TRANSPORTATION-PERSONAL              | <input type="checkbox"/>            | <input checked="" type="checkbox"/> |
| TENNIS COURT                    | <input type="checkbox"/>            | <input type="checkbox"/>            | TRANSPORTATION-PREARRANGED           | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| WORKSHOP                        | <input checked="" type="checkbox"/> | <input type="checkbox"/>            | OTHER <u>Medical Supplies</u>        | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| OTHER <u>Resident Garden</u>    | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |                                      |                                     |                                     |

All providers are required by Health and Safety Code section 1789.1 to provide this report to prospective residents before executing a deposit agreement or continuing care contract, or receiving any payment. Many communities are part of multi-facility operations which may influence financial reporting. Consumers are encouraged to ask questions of the continuing care retirement community that they are considering and to seek advice from professional advisors.

PROVIDER NAME: NCPHS, Inc.

| <u>OTHER CCRCs</u>            | <u>LOCATION (City, State)</u> | <u>PHONE (with area code)</u> |
|-------------------------------|-------------------------------|-------------------------------|
| The Sequoias - San Francisco  | San Francisco, California     | 415-922-9700                  |
| The Sequoias - Portola Valley | Portola Valley, California    | 650-851-1501                  |
| The Tamalpais                 | Greenbrae, California         | 415-461-2300                  |
|                               |                               |                               |
|                               |                               |                               |
|                               |                               |                               |
|                               |                               |                               |
|                               |                               |                               |
|                               |                               |                               |
|                               |                               |                               |

| <u>MULTI-LEVEL RETIREMENT COMMUNITIES</u> | <u>LOCATION (City, State)</u> | <u>PHONE (with area code)</u> |
|---|-------------------------------|-------------------------------|
| The Woods                                 | Little River, California      | 707-937-0294                  |
|   |                               |                               |
|   |                               |                               |
|   |                               |                               |

| <u>FREE-STANDING SKILLED NURSING</u> | <u>LOCATION (City, State)</u> | <u>PHONE (with area code)</u> |
|--------------------------------------|-------------------------------|-------------------------------|
|                                      |                               |                               |
|                                      |                               |                               |
|                                      |                               |                               |

| <u>SUBSIDIZED SENIOR HOUSING</u> | <u>LOCATION (City, State)</u> | <u>PHONE (with area code)</u> |
|----------------------------------|-------------------------------|-------------------------------|
| Western Park Apartments          | San Francisco, California     | 415-922-5436                  |
| Eastern Park Apartments          | San Francisco, California     | 415-776-0114                  |
| Town Park Towers                 | San Jose, California          | 408-288-8750                  |
|                                  |                               |                               |

NOTE: PLEASE INDICATE IF THE FACILITY IS A LIFE CARE FACILITY.

PROVIDER NAME: NCPHS, Inc.

|  | <u>2012</u> | <u>2013</u> | <u>2014</u> | <u>2015</u> |
|--|-------------|-------------|-------------|-------------|
| <b>INCOME FROM ONGOING OPERATIONS</b>  |             |             |             |             |
| <b>OPERATING INCOME</b>  |             |             |             |             |
| (Excluding amortization of entrance fee income)                              | \$65,484    | \$71,927    | \$74,518    | \$73,496    |
| <b>LESS OPERATING EXPENSES</b>   |             |             |             |             |
| (Excluding depreciation, amortization, and interest)                         | 71,408      | 75,872      | 75,470      | 79,791      |
| <b>NET INCOME FROM OPERATIONS</b>  | (5,924)     | (3,945)     | (952)       | (6,295)     |
| <b>LESS INTEREST EXPENSE</b>   | 2,293       | 2,296       | 2,533       | 3,629       |
| <b>PLUS CONTRIBUTIONS</b>  | 2,094       | 4,132       | 1,799       | 1,974       |
| <b>PLUS NON-OPERATING INCOME (EXPENSES)</b>                                  |             |             |             |             |
| (excluding extraordinary items)  | 3,685       | 16,852      | (18,142)    | 13,548      |
| <b>NET INCOME (LOSS) BEFORE ENTRANCE FEES, DEPRECIATION AND AMORTIZATION</b> | \$(2,438)   | \$14,743    | \$(19,828)  | \$5,598     |
| <b>NET CASH FLOW FROM ENTRANCE FEES</b>                                      |             |             |             |             |
| (Total Deposits Less Refunds)  | \$23,067    | \$16,675    | \$21,370    | \$22,170    |

\*\*\*\*\*  
**DESCRIPTION OF SECURED DEBT** *(as of most recent fiscal year end)*

| <u>LENDER</u> | <u>OUTSTANDING BALANCE</u> | <u>INTEREST RATE</u> | <u>DATE OF ORIGATION</u> | <u>DATE OF MATURITY</u> | <u>AMORTIZATION PERIOD</u> |
|---------------|----------------------------|----------------------|--------------------------|-------------------------|----------------------------|
| CHFFA         | \$70,326,532               | 2.00-5.00%           | 2015                     | 2044                    | 30 years                   |
| Citibank      | \$15,390,574               | 5.81%                | 2015                     | 2045                    | 30 years                   |
| Citibank      | \$18,464,545               | Variable             | 2017                     | 2052                    | 35 years                   |

\*\*\*\*\*  
**FINANCIAL RATIOS** (see next page for ratio formulas)

|                                    | <b>2013 CCAC Medians<br/>50<sup>th</sup> Percentile<br/><i>(optional)</i></b> | <u>2013</u> | <u>2014</u> | <u>2015</u> |
|------------------------------------|---|-------------|-------------|-------------|
| <b>DEBT TO ASSET RATIO</b>         |   | 30.89%      | 34.09%      | 42.53%      |
| <b>OPERATING RATIO</b>             |   | 107.77%     | 104.17%     | 110.36%     |
| <b>DEBT SERVICE COVERAGE RATIO</b> |   | 2.59        | 3.85        | 3.04        |
| <b>DAYS CASH ON HAND RATIO</b>     |   | 278         | 261         | 425         |

\*\*\*\*\*  
**HISTORICAL MONTHLY SERVICE FEES** (Average Fee and Change Percentage)

|                 | <u>2012</u> | <u>%</u> | <u>2013</u> | <u>%</u> | <u>2014</u> | <u>%</u> | <u>2015</u> |
|-----------------|-------------|----------|-------------|----------|-------------|----------|-------------|
| STUDIO          | \$3,219     | 3.6%     | \$3,334     | 3.7%     | \$3,456     | 4.0%     | \$3,593     |
| ONE BEDROOM     | \$4,128     | 3.6%     | \$4,277     | 3.9%     | \$4,444     | 4.0%     | \$4,621     |
| TWO BEDROOM     | \$7,142     | 3.6%     | \$7,398     | 3.7%     | \$7,674     | 3.9%     | \$7,977     |
| COTTAGE/HOUSE   |             |          |             |          |             |          |             |
| ASSISTED LIVING |             |          |             |          |             |          |             |
| SKILLED NURSING |             |          |             |          |             |          |             |
| SPECIAL CARE    |             |          |             |          |             |          |             |

\*\*\*\*\*  
**COMMENTS FROM PROVIDER:** >

> \_\_\_\_\_  
 > \_\_\_\_\_  
 > \_\_\_\_\_

PROVIDER NAME: NCPHS, Inc.

|  | 2012 | 2013 | 2014 | 2015 |
|--|------|------|------|------|
| <b>INCOME FROM ONGOING OPERATIONS</b>  |      |      |      |      |
| <b>OPERATING INCOME</b><br>(Excluding amortization of entrance fee income)             |      |      |      |      |
| <b>LESS OPERATING EXPENSES</b><br>(Excluding depreciation, amortization, and interest) |      |      |      |      |
| <b>NET INCOME FROM OPERATIONS</b>  |      |      |      |      |
| <b>LESS INTEREST EXPENSE</b>   |      |      |      |      |
| <b>PLUS CONTRIBUTIONS</b>  |      |      |      |      |
| <b>PLUS NON-OPERATING INCOME (EXPENSES)</b><br>(excluding extraordinary items)         |      |      |      |      |
| <b>NET INCOME (LOSS) BEFORE ENTRANCE FEES, DEPRECIATION AND AMORTIZATION</b>           |      |      |      |      |
| <b>NET CASH FLOW FROM ENTRANCE FEES</b><br>(Total Deposits Less Refunds)               |      |      |      |      |

**DESCRIPTION OF SECURED DEBT** (as of most recent fiscal year end)

| LENDER | OUTSTANDING BALANCE | INTEREST RATE | DATE OF ORIGINATION | DATE OF MATURITY | AMORTIZATION PERIOD |
|--------|---------------------|---------------|---------------------|------------------|---------------------|
| HUD    | \$2,227,588         | 6.90%         | 1980                | 2020             | 40 years            |
|        |                     |               |                     |                  |                     |
|        |                     |               |                     |                  |                     |

**FINANCIAL RATIOS** (see next page for ratio formulas)

|                                    | 2013 CCAC Medians<br>50 <sup>th</sup> Percentile<br>(optional) | 2013 | 2014 | 2015 |
|------------------------------------|--|------|------|------|
| <b>DEBT TO ASSET RATIO</b>         |  |      |      |      |
| <b>OPERATING RATIO</b>             |  |      |      |      |
| <b>DEBT SERVICE COVERAGE RATIO</b> |  |      |      |      |
| <b>DAYS CASH ON HAND RATIO</b>     |  |      |      |      |

**HISTORICAL MONTHLY SERVICE FEES** (Average Fee and Change Percentage)

|                 | 2012 | % | 2013 | % | 2014 | % | 2015 |
|-----------------|------|---|------|---|------|---|------|
| STUDIO          |      |   |      |   |      |   |      |
| ONE BEDROOM     |      |   |      |   |      |   |      |
| TWO BEDROOM     |      |   |      |   |      |   |      |
| COTTAGE/HOUSE   |      |   |      |   |      |   |      |
| ASSISTED LIVING |      |   |      |   |      |   |      |
| SKILLED NURSING |      |   |      |   |      |   |      |
| SPECIAL CARE    |      |   |      |   |      |   |      |

**COMMENTS FROM PROVIDER:** >

> \_\_\_\_\_  
 > \_\_\_\_\_  
 > \_\_\_\_\_

PROVIDER NAME: NCPHS, Inc.

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**FINANCIAL RATIO FORMULAS**

**LONG-TERM DEBT TO TOTAL ASSETS RATIO**

$$\frac{\text{Long-Term Debt, less Current Portion}}{\text{Total Assets}}$$

**OPERATING RATIO**

$$\frac{\begin{array}{l} \text{Total Operating Expenses} \\ - \text{ Depreciation Expense} \\ - \text{ Amortization Expense} \end{array}}{\text{Total Operating Revenues} - \text{Amortization of Deferred Revenue}}$$

**DEBT SERVICE COVERAGE RATIO**

$$\frac{\begin{array}{l} \text{Total Excess of Revenues over Expenses} \\ + \text{ Interest, Depreciation, and Amortization Expenses} \\ \text{Amortization of Deferred Revenue} + \text{ Net Proceeds from Entrance Fees} \end{array}}{\text{Annual Debt Service}}$$

**DAYS CASH ON HAND RATIO**

$$\frac{\begin{array}{l} \text{Unrestricted Current Cash \& Investments} \\ + \text{ Unrestricted Non-Current Cash \& Investments} \end{array}}{(\text{Operating Expenses} - \text{Depreciation} - \text{Amortization})/365}$$

**NOTE:** These formulas are also used by the Continuing Care Accreditation Commission. For each formula, that organization also publishes annual median figures for certain continuing care retirement communities.

**FORM 7-1**  
**REPORT ON CCRC MONTHLY SERVICE FEES**

|   | <u>RESIDENTIAL<br/>LIVING</u> | <u>ASSISTED<br/>LIVING</u> | <u>SKILLED<br/>NURSING</u> |
|---|-------------------------------|----------------------------|----------------------------|
| [1] Monthly Service Fees at beginning of reporting period:<br>(indicate range, if applicable)                   | <u>\$3,465-10,090</u>         | <u>\$3,465-10,090</u>      | <u>\$3,465-10,090</u>      |
| [2] Indicate percentage of increase in fees imposed during reporting period:<br>(indicate range, if applicable) | <u>4.00%</u>                  | <u>4.00%</u>               | <u>4.00%</u>               |

Check here if monthly service fees at this community were not increased during the reporting period. (If you checked this box, please skip down to the bottom of this form and specify the names of the provider and community.)

[3] Indicate the date the fee increase was implemented: April 1, 2015  
(If more than 1 increase was implemented, indicate the dates for each increase.)

[4] Check each of the appropriate boxes:

- Each fee increase is based on the provider's projected costs, prior year per capita costs, and economic indicators.
- All affected residents were given written notice of this fee increase at least 30 days prior to its implementation.
- At least 30 days prior to the increase in monthly service fees, the designated representative of the provider convened a meeting that all residents were invited to attend.
- At the meeting with residents, the provider discussed and explained the reasons for the increase, the basis for determining the amount of the increase, and the data used for calculating the increase.
- The provider provided residents with at least 14 days advance notice of each meeting held to discuss the fee increases.
- The governing body of the provider, or the designated representative of the provider posted the notice of, and the agenda for, the meeting in a conspicuous place in the community at least 14 days prior to the meeting.

[5] On an attached page, provide a concise explanation for the increase in monthly service fees including the amount of the increase.

**PROVIDER:** Northern California Presbyterian Homes & Services, Inc.

**COMMUNITY:** Sequoias – San Francisco

**FORM 7-1**  
**REPORT ON CCRC MONTHLY SERVICE FEES**

**Explanation: Sequoias – San Francisco**

Monthly care fee increases averaging 4.00% were implemented on April 1, 2015.

This increase in monthly care fees was necessary to cover a projected increase of 3.60% in operating expenses over the 2014 budget. This increase was driven by health care costs and pension increases.

The Sequoias – San Francisco developed the budget with a goal to meet or exceed the performance expectations outlined in the financial performance improvement plan submitted to the Board in June 2015. The primary drivers for improvement are expense control and revenue from resident fees.

**FORM 7-1**  
**REPORT ON CCRC MONTHLY SERVICE FEES**

|  | <u>RESIDENTIAL<br/>LIVING</u> | <u>ASSISTED<br/>LIVING</u> | <u>SKILLED<br/>NURSING</u> |
|--|-------------------------------|----------------------------|----------------------------|
| [1] Monthly Service Fees at beginning of reporting period: (indicate range, if applicable)                   | <u>\$3,626-10,084</u>         | <u>\$3,626-10,084</u>      | <u>\$3,626-10,084</u>      |
| [2] Indicate percentage of increase in fees imposed during reporting period: (indicate range, if applicable) | <u>2.80%</u>                  | <u>2.80%</u>               | <u>2.80%</u>               |

Check here if monthly service fees at this community were not increased during the reporting period. (If you checked this box, please skip down to the bottom of this form and specify the names of the provider and community.)

[3] Indicate the date the fee increase was implemented: April 1, 2015  
(If more than 1 increase was implemented, indicate the dates for each increase.)

[4] Check each of the appropriate boxes:

- Each fee increase is based on the provider's projected costs, prior year per capita costs, and economic indicators.
- All affected residents were given written notice of this fee increase at least 30 days prior to its implementation.
- At least 30 days prior to the increase in monthly service fees, the designated representative of the provider convened a meeting that all residents were invited to attend.
- At the meeting with residents, the provider discussed and explained the reasons for the increase, the basis for determining the amount of the increase, and the data used for calculating the increase.
- The provider provided residents with at least 14 days advance notice of each meeting held to discuss the fee increases.
- The governing body of the provider, or the designated representative of the provider posted the notice of, and the agenda for, the meeting in a conspicuous place in the community at least 14 days prior to the meeting.

[5] On an attached page, provide a concise explanation for the increase in monthly service fees including the amount of the increase.

**PROVIDER:** Northern California Presbyterian Homes & Services, Inc.  
**COMMUNITY:** Sequoias – Portola Valley

**FORM 7-1**  
**REPORT ON CCRC MONTHLY SERVICE FEES**

**Explanation: Sequoias – Portola Valley**

Monthly care fees were increased an average of 2.80% effective April 1, 2015.

The monthly care fee increase was needed to cover a projected increase of 3.29% in operating expenses over the 2014 budget. This increase was driven by maintenance costs, employment and legal fees, and food cost increases.

The Sequoias – Portola Valley developed the budget with a goal to meet or exceed the performance expectations outlined in the financial performance improvement plan submitted to the Board in June 2015. The primary drivers for improvement are expense control and revenue from resident fees.

**FORM 7-1**  
**REPORT ON CCRC MONTHLY SERVICE FEES**

|   | <u>RESIDENTIAL<br/>LIVING</u> | <u>ASSISTED<br/>LIVING</u> | <u>SKILLED<br/>NURSING</u> |
|---|-------------------------------|----------------------------|----------------------------|
| [1] Monthly Service Fees at beginning of reporting period:<br>(indicate range, if applicable)                   | <u>\$3,593-9,703</u>          | <u>\$3,593-9,703</u>       | <u>\$3,593-9,703</u>       |
| [2] Indicate percentage of increase in fees imposed during reporting period:<br>(indicate range, if applicable) | <u>4.00%</u>                  | <u>4.00%</u>               | <u>4.00%</u>               |

Check here if monthly service fees at this community were not increased during the reporting period. (If you checked this box, please skip down to the bottom of this form and specify the names of the provider and community.)

[3] Indicate the date the fee increase was implemented: April 1, 2015  
(If more than 1 increase was implemented, indicate the dates for each increase.)

[4] Check each of the appropriate boxes:

- Each fee increase is based on the provider's projected costs, prior year per capita costs, and economic indicators.
- All affected residents were given written notice of this fee increase at least 30 days prior to its implementation.
- At least 30 days prior to the increase in monthly service fees, the designated representative of the provider convened a meeting that all residents were invited to attend.
- At the meeting with residents, the provider discussed and explained the reasons for the increase, the basis for determining the amount of the increase, and the data used for calculating the increase.
- The provider provided residents with at least 14 days advance notice of each meeting held to discuss the fee increases.
- The governing body of the provider, or the designated representative of the provider posted the notice of, and the agenda for, the meeting in a conspicuous place in the community at least 14 days prior to the meeting.

[5] On an attached page, provide a concise explanation for the increase in monthly service fees including the amount of the increase.

**PROVIDER:** Northern California Presbyterian Homes & Services, Inc.  
**COMMUNITY:** Tamalpais

**FORM 7-1**  
**REPORT ON CCRC MONTHLY SERVICE FEES**

**Explanation: Tamalpais**

Monthly care fees for Tamalpais were increased an average of 4.00% effective April 1, 2015.

The monthly care fee increase was needed to cover a projected increase of 3.29% in operating expenses over the 2014 budget. This increase was driven by increased occupational therapy and food cost increases. Increased health care and pension costs also contributed in the budget increase.

The Tamalpais developed the budget with a goal to meet or exceed the performance expectations outlined in the financial performance improvement plan submitted to the Board in June 2015. The primary drivers for improvement are expense control and revenue from resident fees.

## **Part 8**

Date Prepared: 4/29/2016

# KEY INDICATORS REPORT

## Northern California Presbyterian Homes & Services

Please attach an explanatory memo that summarizes significant trends or variances in the key operational indicators.

### OPERATIONAL STATISTICS

1. Average Annual Occupancy by Site (%)

See next page

### MARGIN (PROFITABILITY) INDICATORS

2. Net Operating Margin (%)

-9.06% -13.66% -13.38% -10.02% -9.64%

3. Net Operating Margin - Adjusted (%)

14.59% 15.56% 9.49% 14.89% 16.15%

### LIQUIDITY INDICATORS

4. Unrestricted Cash and Investments (\$000)

\$47,337 \$53,706 \$58,888 \$57,819 \$98,102

5. Days Cash on Hand (Unrestricted)

247 264 278 261 425

### CAPITAL STRUCTURE INDICATORS

6. Deferred Revenue from Entrance Fees (\$000)

\$106,471 \$112,568 \$115,674 \$120,298 \$128,151

7. Net Annual E/F proceeds (\$000)

\$17,178 \$21,948 \$16,675 \$20,965 \$22,344

8. Unrestricted Net Assets (\$000)

-\$25,563 -\$21,296 -\$1,473 -\$16,344 -\$5,380

9. Annual Capital Asset Expenditure (\$000)

\$11,679 \$11,548 \$19,031 \$27,225 -\$15,008

10. Annual Debt Service Coverage Revenue Basis (x)

-0.45 -0.75 -0.29 0.28 -0.04

11. Annual Debt Service Coverage (x)

2.97 3.81 2.58 3.85 3.04

12. Annual Debt Service/Revenue (%)

6.77% 6.36% 5.94% 5.63% 5.71%

13. Average Annual Effective Interest Rate (%)

3.80% 3.77% 3.44% 4.08% 3.97%

14. Unrestricted Cash & Investments/ Long-Term Debt (%)

80.43% 97.14% 94.41% 76.01% 85.42%

15. Average Age of Facility (years)

14.26 14.45 14.70 15.25 14.29

| Indicator | Forecast |      |      |      |      | CONTINUING CARE CONTRACTS BRANCH<br>Trend |
|-----------|----------|------|------|------|------|---|
|           | 2016     | 2017 | 2018 | 2019 | 2020 |   |
| Projected | 2016     | 2017 | 2018 | 2019 | 2020 | Indicator                                 |

N/A

↑

↑

↑

↑

N/A

N/A

N/A

N/A

↑

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*[Signature]*  
Chief Executive Officer  
MAY 05 2016



## **NORTHERN CALIFORNIA PRESBYTERIAN HOMES & SERVICES, INC.**

### **Key Indicators Report - Management Discussion December 31, 2015**

#### **Margin profitability indicators**

The net operating margin ratio improved slightly in 2015 over 2014. Increases in resident fees at the affordable housing communities helped NCPHS in 2015. Resident fees were increased in 2015 and occupancy and overall census improved over 2014 contributing to the increase. NCPHS has initiated a two year plan to improve its financial performance by increasing the proportion of operating expenses covered by operating revenue. The margin profitability indicators are projected to improve through 2020 as a result of this plan.

#### **Liquidity indicators**

On April 15, 2015, NCPHS issued \$63.2 million of Series 2015 Revenue Bonds to refinance \$50.3 million remaining on its California Health Facilities Financing Authority (CHFFA) Revenue Bonds Series 1998 and Series 2004 and raise \$12.9 million to fund capital improvements at two of its CCRCs. This improved the liquidity indicators in 2015. Proceeds from resident fees and entrance fee resale also improved the ratios.

#### **Capital structure indicators**

NCPHS's capital structure ratios were down from the previous year for the most part due to the issuance of Series 2015 Revenue Bonds. A construction loan was taken out to rehabilitate one of NCPHS' affordable housing facilities, which also resulted in increased debt relative to assets. The refinancing lowered the overall interest cost of debt. The capital raised in the debt financing improved the liquidity indicators by providing the funds for capital improvement.

With the SSF electrical and Tam chiller projects completed and placed in service in 2015, the average age of facilities improved and it is expected to continue to decrease as more renovation projects are expected to be completed and placed in service over the next several years. A portion of these capital expenditures were incurred prior to the financing and NCPHS was able to reimburse its cash reserves improving liquidity. NCPHS also completed the syndication of one of its affordable housing communities, Town Park Towers, in 2015. NCPHS received approximately \$16.0 million for the sale of the property to the limited partnership. This had a significant positive impact on NCPHS' liquidity ratios.